



# Financial results Q3 2022

## KLP Group

Oslo, 7th November 2022

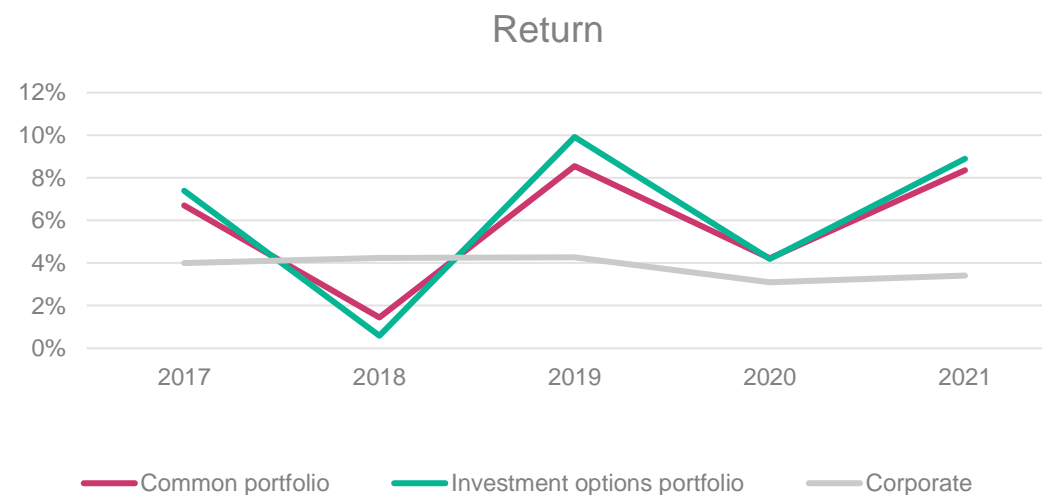
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# Main features

- Total group assets: NOK 913.4 billion
- Common portfolio of life company returned -2.7 per cent after third quarter 2022
- Corporate portfolio returned 1.4 per cent after third quarter 2022
- Solvency ratio KLP: 341 per cent

	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Common portfolio				
Return	-0.6 %	-1.3 %	-0.8 %	2.6 %
Return incl. HTM bonds/bonds booked at amortised costs	-1.1 %	-2.6 %	-2.3 %	2.3 %
Investment options portfolio	-0.8 %	-2.3 %	-1.2 %	3.0 %
Corporate portfolio	0.5 %	0.3 %	0.6 %	0.9 %



# KLP Group – results by segment

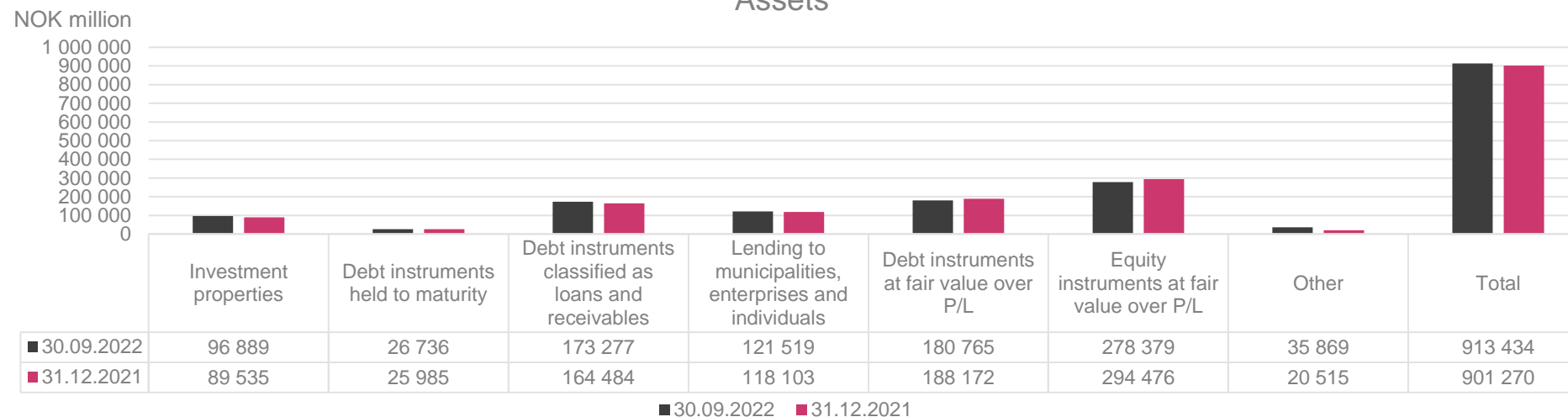
NOK million	30.09.2022	30.06.2022	31.03.2022	31.12.2021
Life insurance	416	216	71	288
Non-life insurance	-50	3	-24	398
Banking	97	42	18	116
Asset management	-19	-30	-21	56
Other	1	1	0	2
<b>Group result before tax</b>	<b>973</b>	<b>464</b>	<b>213</b>	<b>1 027</b>

# KLP Group – main figures - results

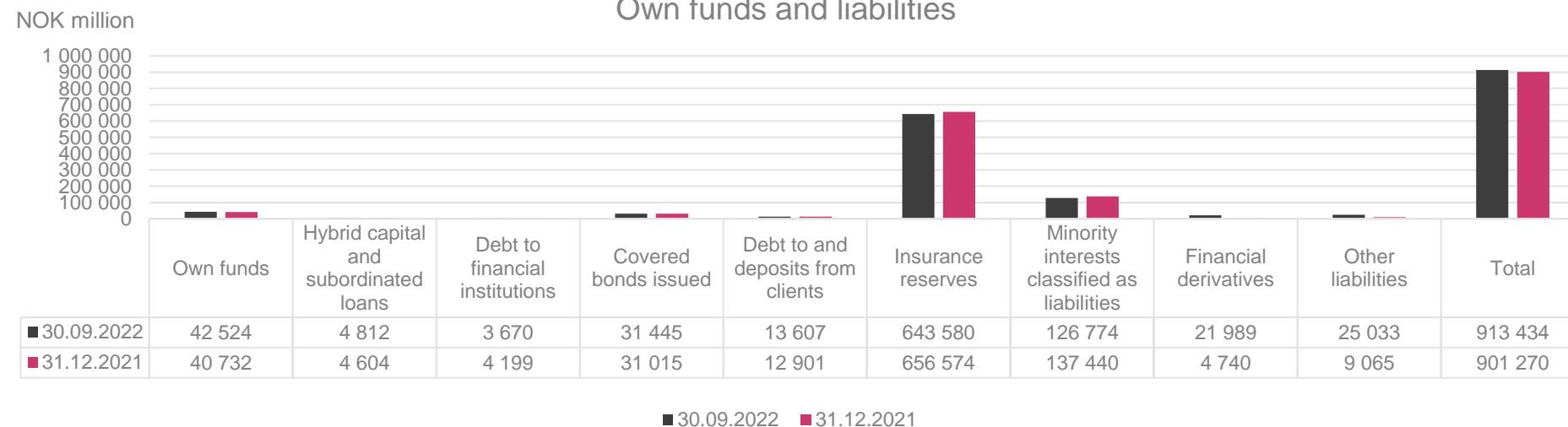
<b>NOK MILLIONS</b>	<b>30.09.2022</b>	<b>30.09.2021</b>	<b>31.12.2021</b>
Premium income for own account	42 164	42 523	52 001
Current return on financial assets	13 374	11 173	14 813
Net interest income banking	411	233	309
Net value changes on financial instruments	-60 767	30 178	48 365
Net income from investment properties	8 158	4 870	8 543
Other income	1 317	1 202	1 547
<b>Total net income</b>	<b>4 657</b>	<b>90 179</b>	<b>125 577</b>
Claims for own account	-23 688	-25 686	- 31 855
Change in technical provisions	1 931	-24 899	- 31 253
Net costs subordinated loan and hybrid Tier 1 securities	-370	76	103
Operating expenses	-1 783	- 1 510	- 2 278
Other expenses	-1 028	-957	- 1 292
Unit holder's value change in consolidated securites funds	19 605	-11 998	- 19 802
<b>Total expenses</b>	<b>-5 333</b>	<b>-64 974</b>	<b>-86 377</b>
<b>Operating profit/loss</b>	<b>-676</b>	<b>25 205</b>	<b>39 200</b>
To/from securities adjustment fund – life insurance	0	-13 023	- 21 646
To supplementary reserves – life insurance	2 235	611	- 5 420
Assets allocated to insurance customers - life insurance	-586	-10 602	- 11 107
<b>Pre-tax income</b>	<b>973</b>	<b>2 192</b>	<b>1 027</b>
Cost of taxes <sup>1</sup>	-665	- 856	- 748
<b>Income</b>	<b>308</b>	<b>1 335</b>	<b>279</b>

# KLP Group - Balance

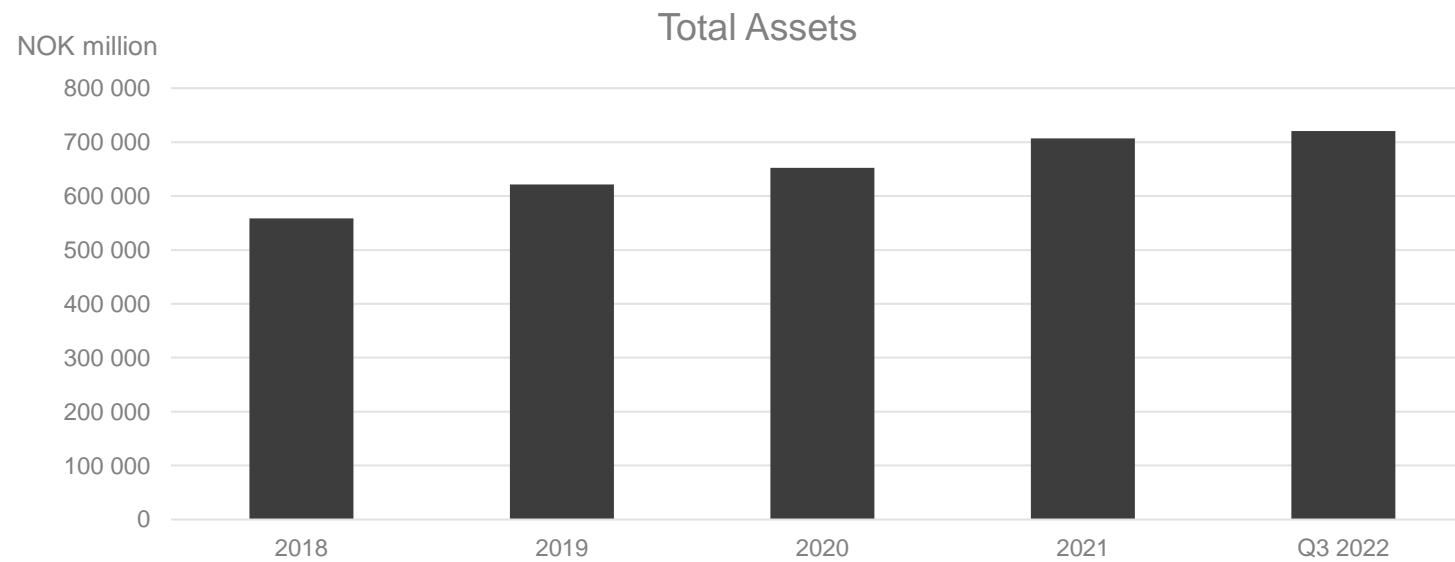
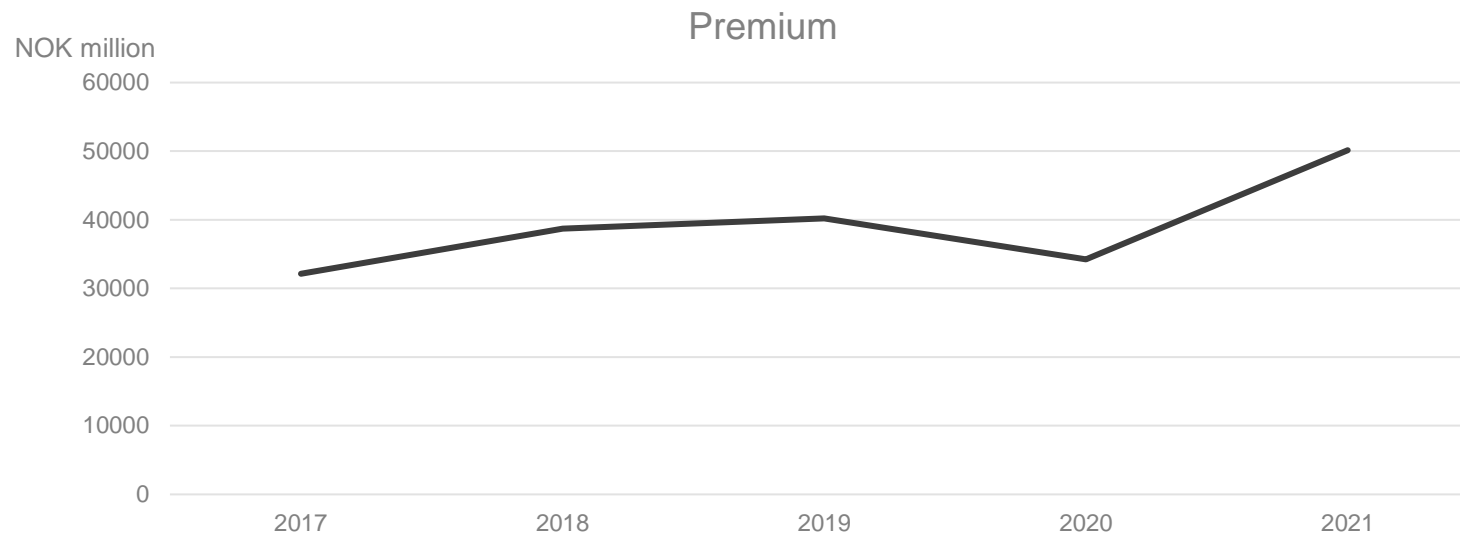
## Assets



## Own funds and liabilities



# KLP Life

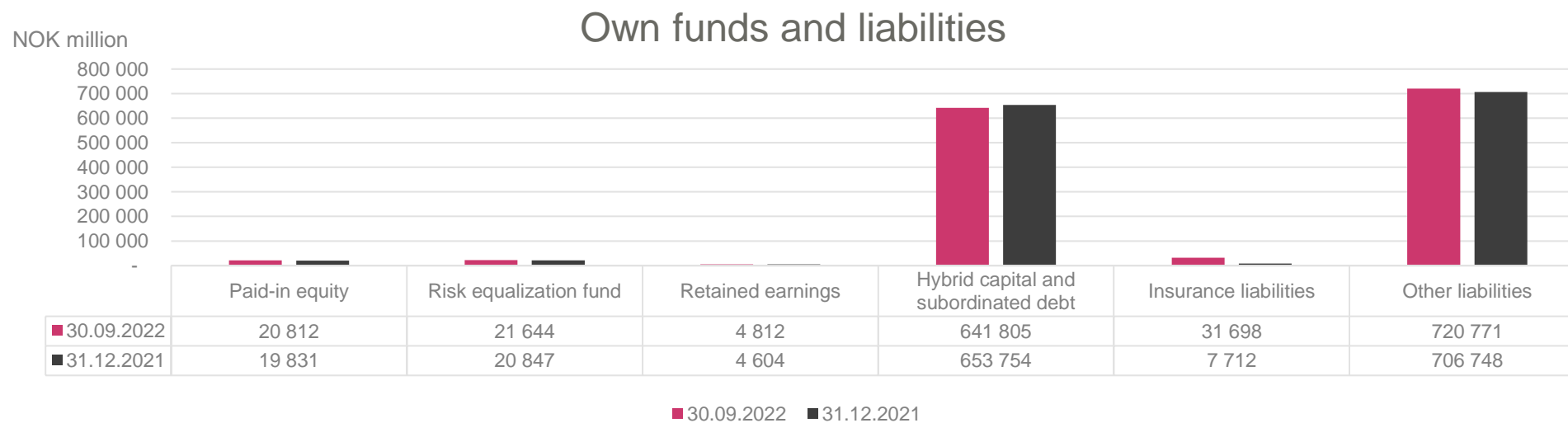
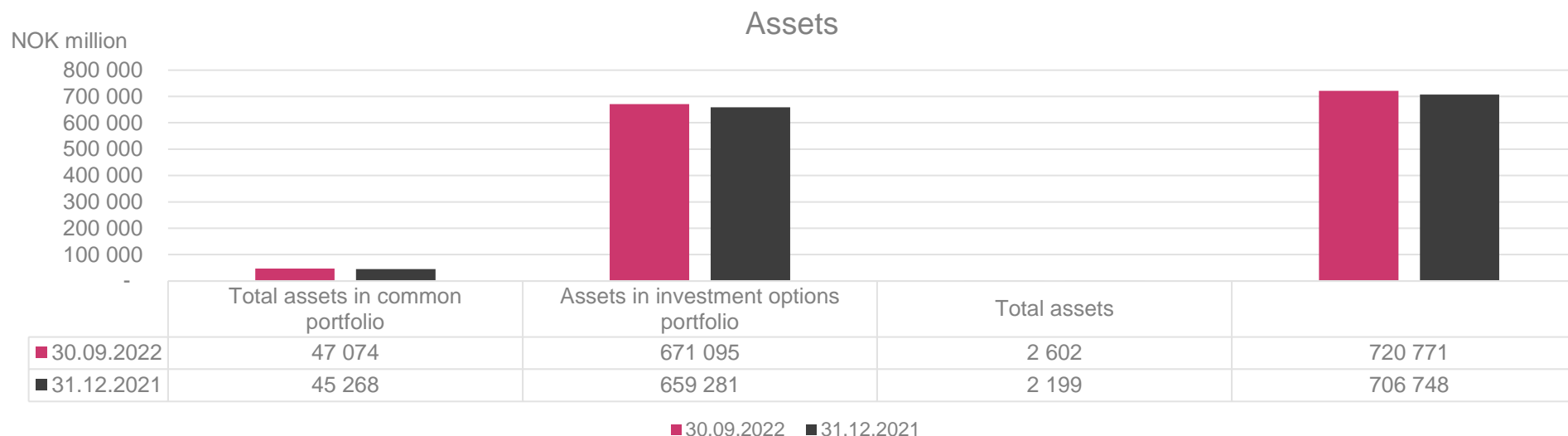


# KLP – Appropriation of results

Nok million	Result Customers	Result Company	30.09.2022	31.12.2021
Interest result common portfolio	-27 292	-103	-27 394	15 134
Risk result	963		963	589
Premium interest rate guarantee		199	199	251
Administration result		56	56	35
Other income			0	6
Net income corporate portfolio		336	336	1 030
Tax		-42	-42	-202
Other result elements		55	55	56
<b>Total</b>	<b>-26 327</b>	<b>473</b>	<b>-25 854</b>	<b>16 898</b>



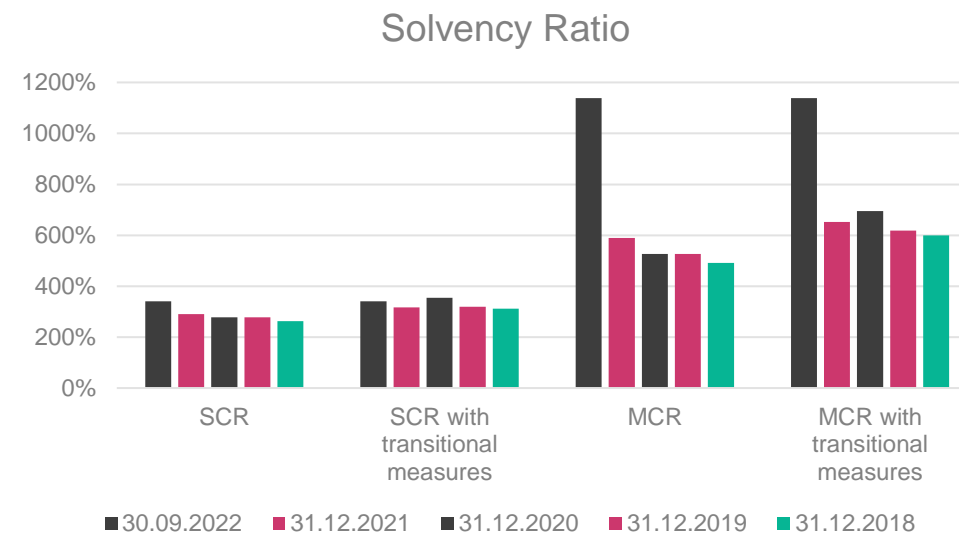
# KLP Life - Balance



# KLP Life - Solvency

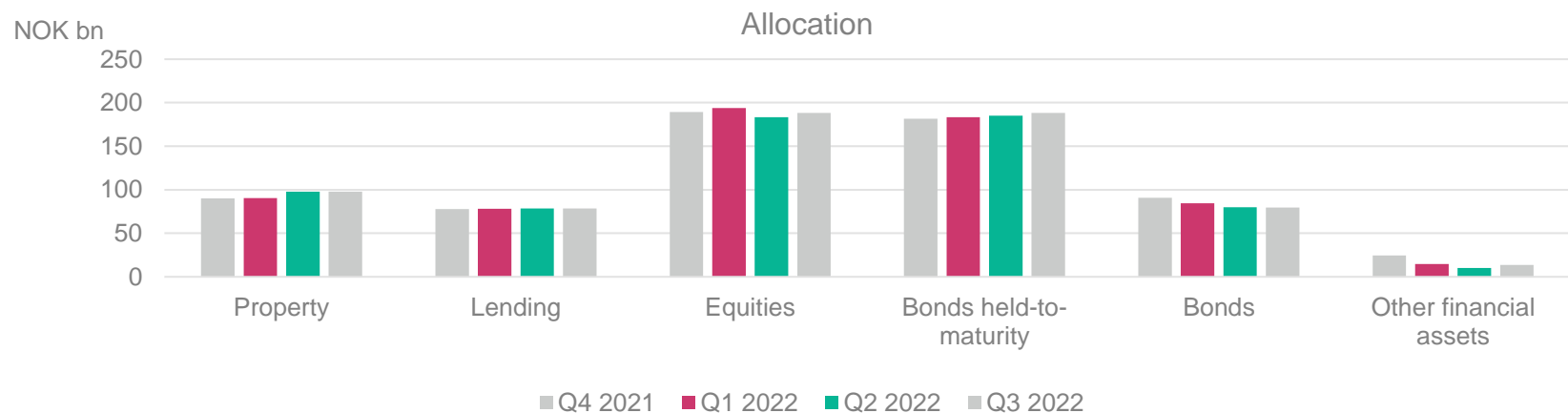
- Solvency ratio Q3: 341 per cent
- Minimum solvency ratio Q3: 1 139 per cent

	30.09.2022	30.06.2022	31.03.2022	31.12.2021
Solvency ratio (SCR)	341 %	340 %	332 %	290 %
Solvency ratio (SCR) with transitional measures	341 %	340 %	332 %	317 %
Minimum solvency ratio (MCR)	1 139 %	1 084 %	821 %	589 %
Minimum solvency ratio (MCR) with transitional measures	1 139 %	1 084 %	821 %	652 %



# KLP Life - Common Portfolio

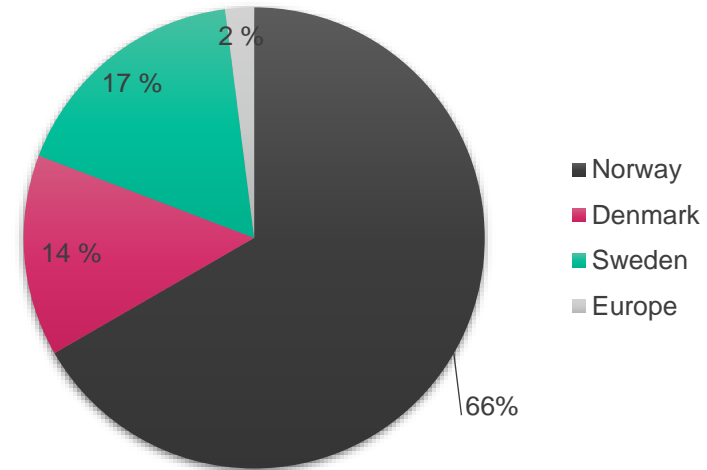
	Share*	Return	Share*	Return
	30.09.2022	30.09.2022	31.12.2021	31.12.2021
Equities	29.1 %	-11.9 %	30.9 %	22.8 %
Bonds	12.3 %	-10.9 %	13.8 %	-0.7 %
Bonds held-to-maturity	29.1 %	2.8 %	27.7 %	3.5 %
Lending	12.2 %	1.7 %	11.9 %	1.7 %
Property	15.1 %	8.8 %	13.8 %	10.2 %
Other financial assets	2.1 %	0.5 %	1.9 %	0.7 %



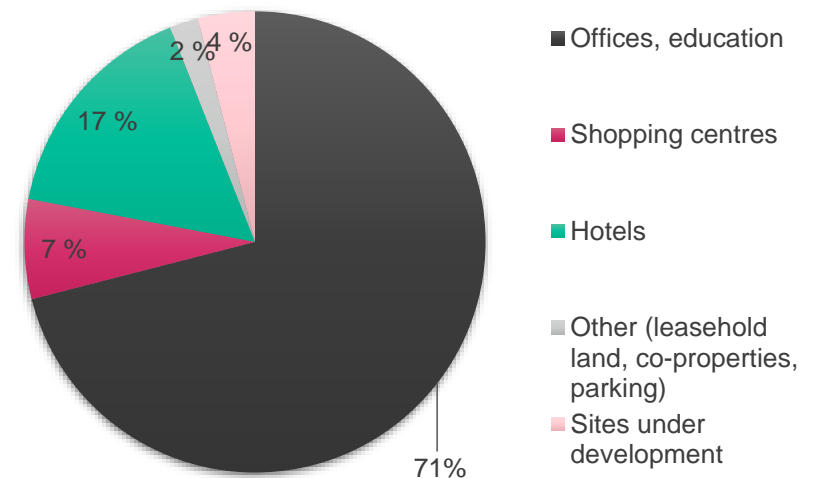
# KLP Life - Property

- The portfolio written up by NOK 64 million (0,1 %) in the quarter
- No new investments or sales in 2022

Property value - by country



Property value - by sector



# KLP Life – Property

NOK million	30.09.2022	30.06.2022	31.03.2022	31.12.2021
Fair value total portfolio*	94 872	94 789	88 754	88 777
Fair value common portfolio*	88 969	88 946	83 101	83 302

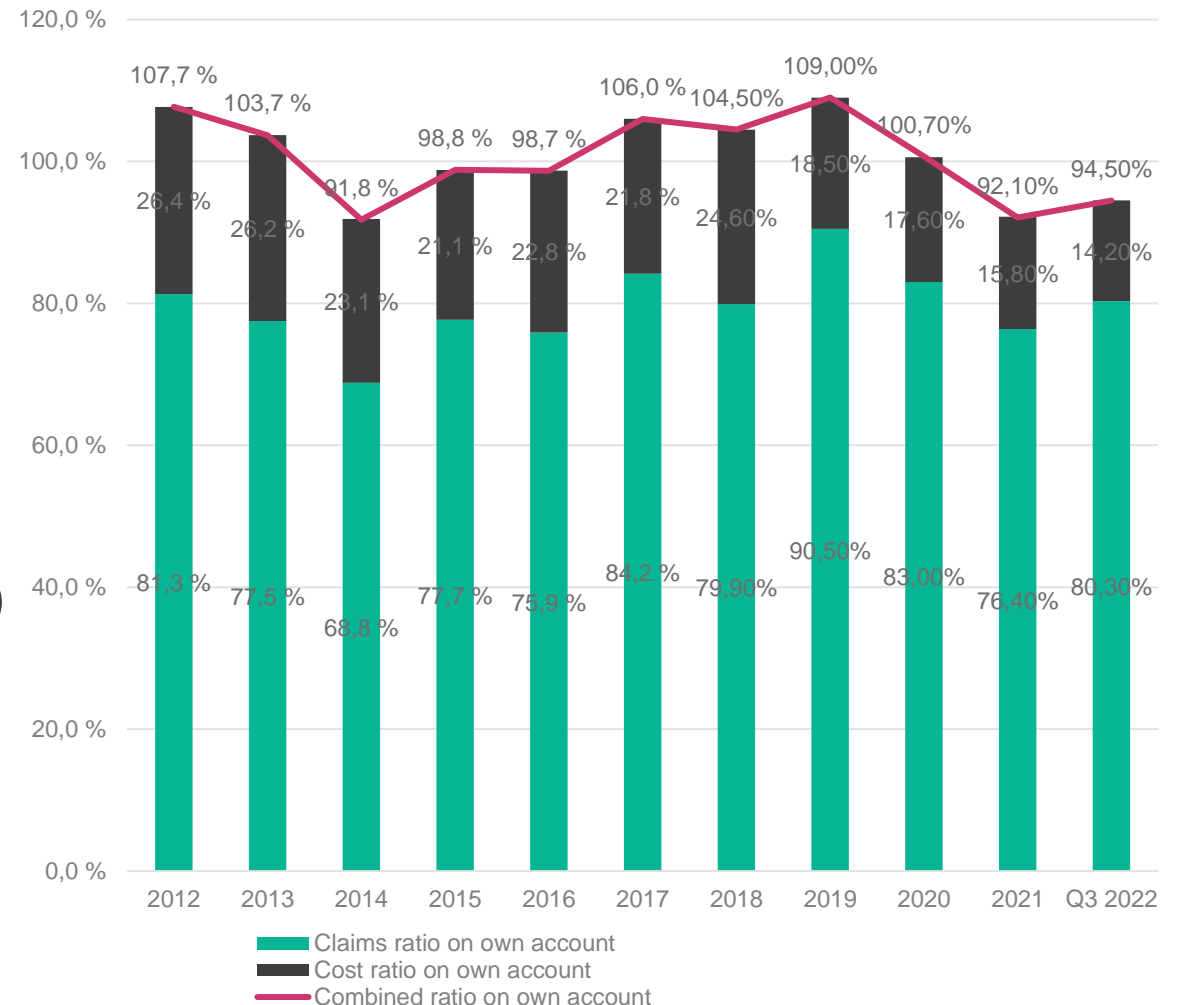
\*Incl exchange-rate hedged and excl. property fund

	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Value adjustment in per cent	0.1 %	5.8 %	0.7 %	3.1 %
Value adjustment in per cent common portfolio	0.0 %	5.9 %	0.5 %	3.2 %
Total return common portfolio**	0.9 %	6.3 %	1.5 %	4.0 %

\*\*Incl exchange-rate hedged and property fund

# KLP Skadeforsikring (non-life insurance)

- Quarterly result of NOK -52.8 million
- Interim results still characterized by unrest in the financial market and a major fire
- Good growth in all portfolios - premiums written increased by NOK 234 million (15.2 per cent) in the last 12 months
- Financial return of NOK -25 million in the quarter, corresponding to -0.4 per cent
- Solvency ratio: 219 per cent



# KLP Skadeforsikring (non-life insurance)

NOK million	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Premium written f.o.a.	541.2	520.1	492.4	483.7
Claims f.o.a.	-503.7	-351.6	-392.0	-422.1
Insurance related expenses	-66.4	-78.4	-76.1	-89.6
Other insurance related income	0.6	0.7	0.6	0.8
<b>Result from technical activities</b>	<b>-28.6</b>	<b>90.8</b>	<b>24.9</b>	<b>-27.2</b>
Result from investment activities	-25.0	-63.8	-49.3	80.9
Other income	0.8	0.3	0.2	0.1
<b>Result from ordinary operation</b>	<b>-52.8</b>	<b>27.3</b>	<b>-24.3</b>	<b>53.8</b>
Estimated tax expense	13.2	-6.8	6.1	17.5
Other elements	0.8	-28.4	33.3	28.0
Provisions for equity fund	-15.7	-13.7	8.3	-4.6
<b>Result after provisions for equity fund</b>	<b>-54.5</b>	<b>-21.6</b>	<b>23.4</b>	<b>94.7</b>

# KLP Skadeforsikring (non-life insurance)

Revenues, NOK million	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Gross premium written	541	520	492	484
Premium income for own account	-504	-352	-392	-422
Claims paid for own account	-66	-78	-76	-90
Insurance related costs for own account	-25	-64	-49	81
<b>Results</b>	<b>-53</b>	<b>27</b>	<b>-24</b>	<b>54</b>

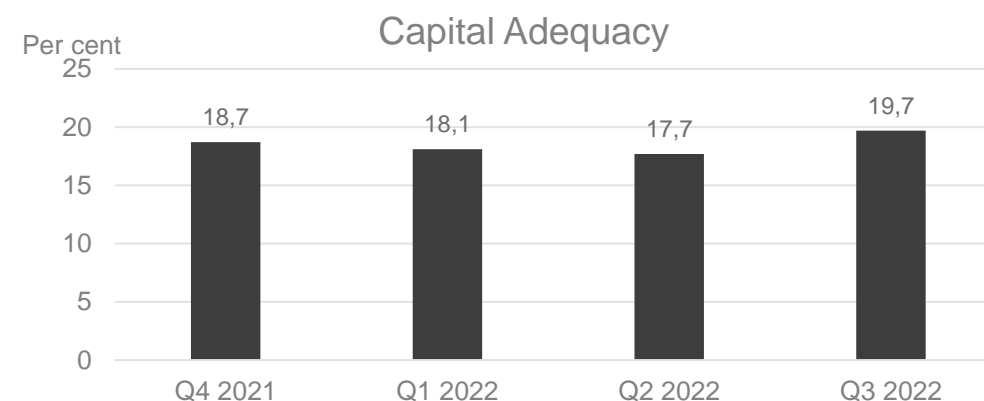
Key figure balance sheet, NOK million	30.09.2022	30.06.2022	31.03.2022	31.12.2021
Financial assets	5 283	5 248	5 350	5 156
Total assets	6 459	6 246	6 192	5 976
Equity	2 234	2 273	2 281	2 266
<b>Provisions in insurance funds for own account</b>	<b>3 273</b>	<b>3 273</b>	<b>3 259</b>	<b>2 719</b>



# KLP Bank-group – main figures

- The total number of active customers as of the third quarter of 2022 was 48 218 customers. The net customer growth retail market became 457 customers third quarter and 1 753 customer in the first three quarters.
- As of the third quarter of 2022, we have achieved growth of NOK 1,306 million. Expected mortgage growth in 2022 is adjusted down to NOK 1.3 billion as a result of tougher competition. The original growth target for PM lending in 2022 was NOK 1.5 billion.
- The Group's capital adequacy ratio is 19.7 per cent, which is well above the ICAAP of 17.0 per cent.
- In 2022 and 2023, the bank's capital target will increase by 2.5 per cent, to 19.5 through an increase in the countercyclical capital buffer, which increases from 1.5 to 2 per cent on 31 December 2022 and furthermore to 2,5 per cent 31. Mars 2023, as well as the systemic risk buffer increasing from 3 to 4.5 per cent from 31 December 2022. As a result of the increased capital requirements, the bank has received NOK 300 million in equity capital from the owner in August 2022..

NOK million	Q3 2022	Q2 2022	Q1 2022	Q4 2021
<b>Net interest revenues</b>	99.2	86.9	72.1	75.8
<b>Net fee – and commissions income</b>	7.4	7.2	5.2	5.4
<b>Management fees</b>	12.7	15.1	15.1	14.9
<b>Operating cost</b>	-57.4	-59.3	-64.0	-64.3
<b>Value changes financial instruments</b>	-6.9	-25.8	-10.1	-9.4
<b>Pre-tax earnings</b>	55.0	24.2	18.3	22.4
<b>Total assets</b>	49 369	48 704	47 954	47 490



# KLP Bank-group – main figures

KLP Kommunekreditt, NOK million	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Net interest revenues	29.2	26.0	19.0	18.7
Operating cost	-5.6	-4.8	-5.2	-5.1
Value changes financial instruments	-3.3	-11.1	-2.4	-2.4
<b>Pre-tax earnings</b>	<b>20.2</b>	<b>10.1</b>	<b>11.4</b>	<b>11.2</b>
Total assets	21 246	21 014	20 162	20 100

KLP Banken. NOK million	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Net interest revenues	50.9	43.8	34.0	33.6
Net fee – and commissions income	7.4	7.2	5.2	5.4
Management fees	12.7	15.1	15.1	14.9
Operating cost	-35.7	-36.9	-40.8	-41.1
Value changes financial instruments	-3.6	-8.8	-4.5	-5.4
<b>Pre-tax earnings</b>	<b>31.7</b>	<b>20.5</b>	<b>9.0</b>	<b>7.4</b>
Total assets	18 049	17 442	17 193	16 615

KLP Boligkreditt. NOK million	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Net interest revenues	19.2	11.1	19.1	23.5
Operating cost	-16.1	-17.6	-18.0	-18.5
Value changes financial instruments	-1.4	-7.3	-4.6	-3.0
<b>Pre-tax earnings</b>	<b>1.7</b>	<b>-7.9</b>	<b>-3.5</b>	<b>2.4</b>
Total assets	14 110	14 227	14 654	14 314

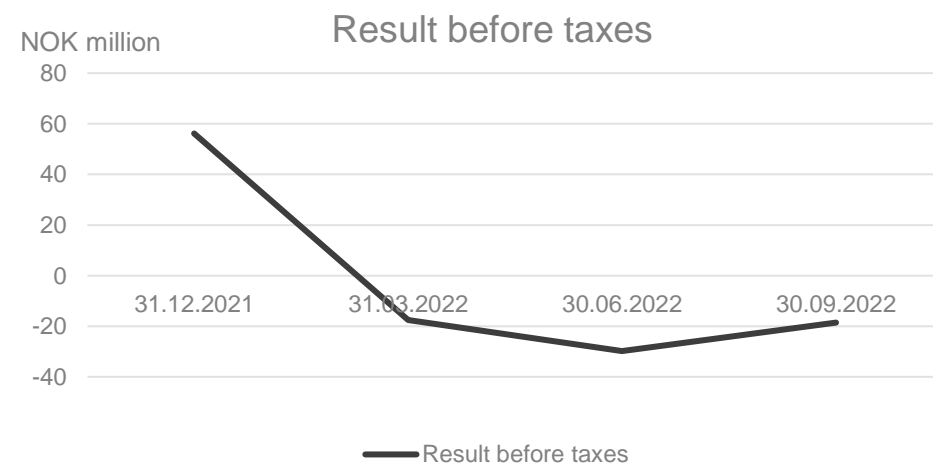
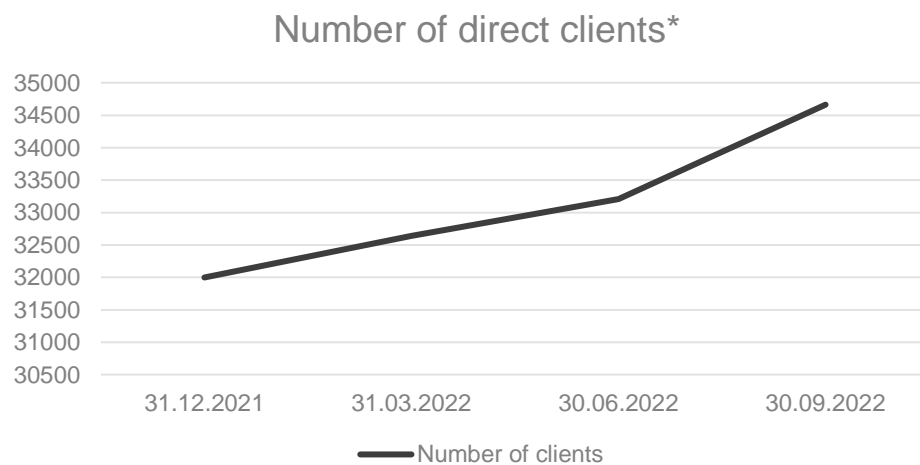
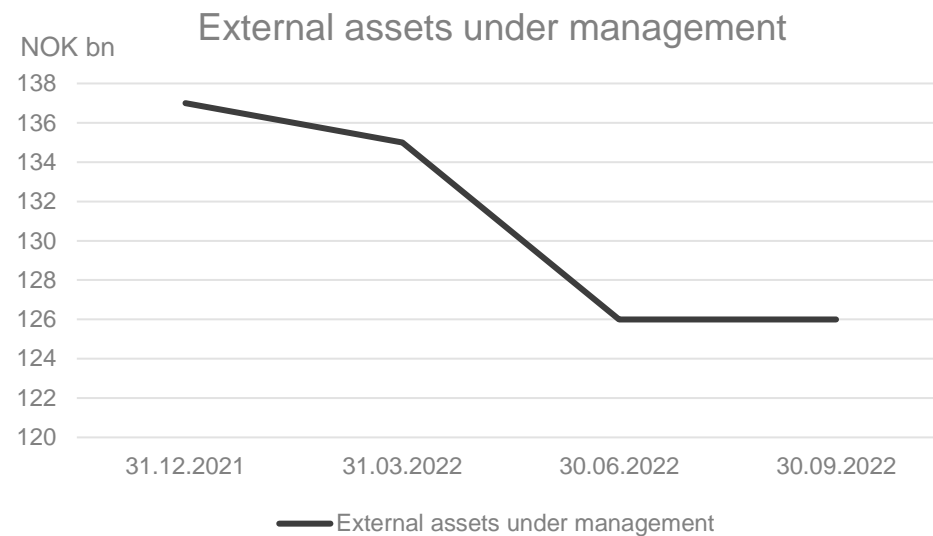
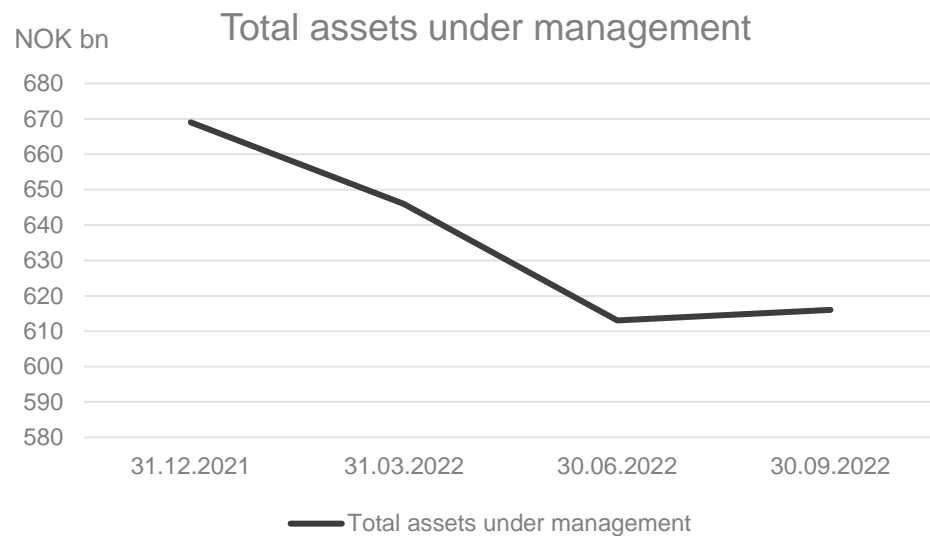
# KLP Bank-group – lending and deposits

Mortgage loans, NOK billion	30.09.2022	30.06.2022	31.03.2022	31.12.2021
KLP Banken AS	10,6	10.1	9.8	9.7
KLP Boligkreditt AS	12,7	12.9	12.7	12.3
KLP (Management agreement)	3,0	3.1	3.1	3.0
<b>Total</b>	<b>26,3</b>	<b>26.1</b>	<b>25.7</b>	<b>25.0</b>

Public sector loans, NOK billion	30.09.2022	30.06.2022	31.03.2022	31.12.2021
KLP Kommunekreditt AS	18,7	18.4	18.0	17.8
KLP (Management agreement)	73,8	67.2	66.4	66.3
KLP (currency loans)	6,2	5.9	6.3	6.4
<b>Total</b>	<b>98,7</b>	<b>91.5</b>	<b>90.6</b>	<b>90.5</b>

Deposits, NOK billion	30.09.2022	30.06.2022	31.03.2022	31.12.2021
KLP Banken AS	14,0	13.9	13.8	13.3
<b>Total</b>	<b>14,0</b>	<b>13.9</b>	<b>13.8</b>	<b>13.3</b>

# KLP Kapitalforvaltning (Asset management)



\*Does not include unit holders from sub-distributors, only unit holders via klp.no

# Contacts in KLP

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