



Financial results Q4 2021

KLP Group

Oslo, 21th February 2022

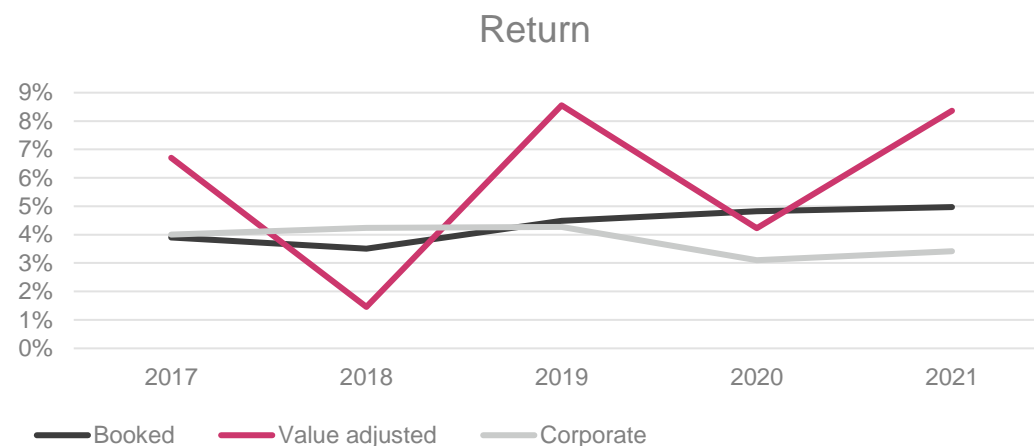
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Main features

- Total group assets: NOK 901.3 billion
- Common portfolio of life company after fourth quarter:
 - Book return of 5.0 per cent
 - Value adjusted return of 8.4 per cent
- Corporate portfolio returned 3.4 per cent after fourth quarter 2021
- Solvency ratio KLP: 290 per cent

	Q4 2021	Q3 2021	Q2 2021	Q1 2021
Common portfolio				
Booked return	1.4 %	0.9 %	1.1 %	1.4 %
Value adjusted return	2.6 %	1.1 %	2.9 %	1.5 %
Value adjusted return incl. HTM bonds/bonds booked at amortised costs	2.3 %	0.6 %	2.9 %	0.8 %
Investment options portfolio	3.0 %	0.7 %	3.0 %	1.9 %
Corporate portfolio	0.9 %	0.8 %	0.9 %	0.8 %



KLP Group – results by segment

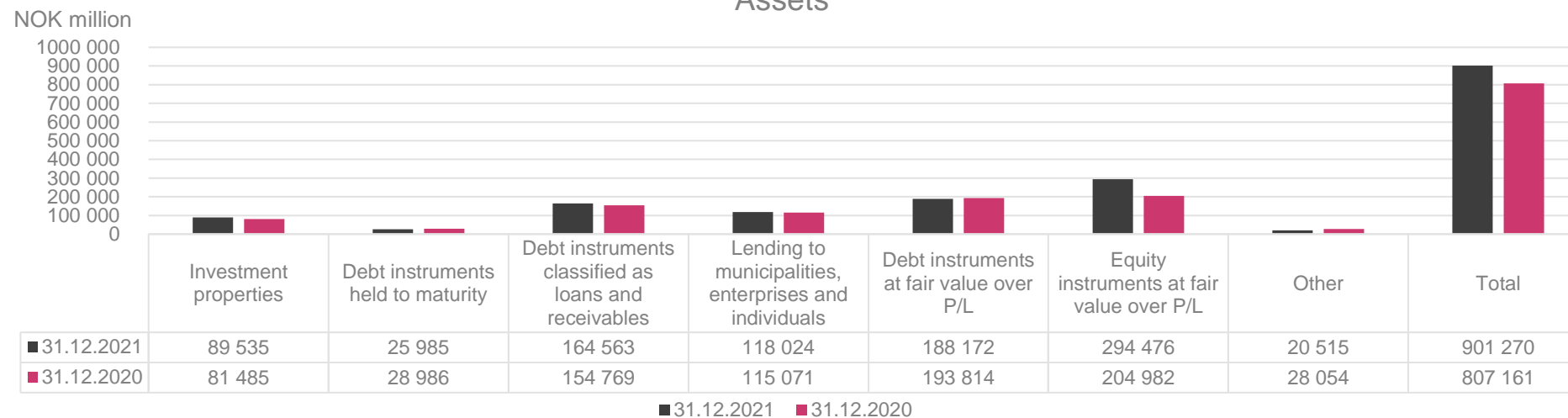
NOK million	Q4 2021	Q3 2021	Q2 2021	Q1 2021
Life insurance	1 599	1 699	965	566
Non-life insurance	398	344	226	72
Banking	116	94	54	49
Asset management	56	53	25	21
Other	2	0	0	0
Group result before tax	2 338	2 192	1 325	693

KLP Group – main figures - results

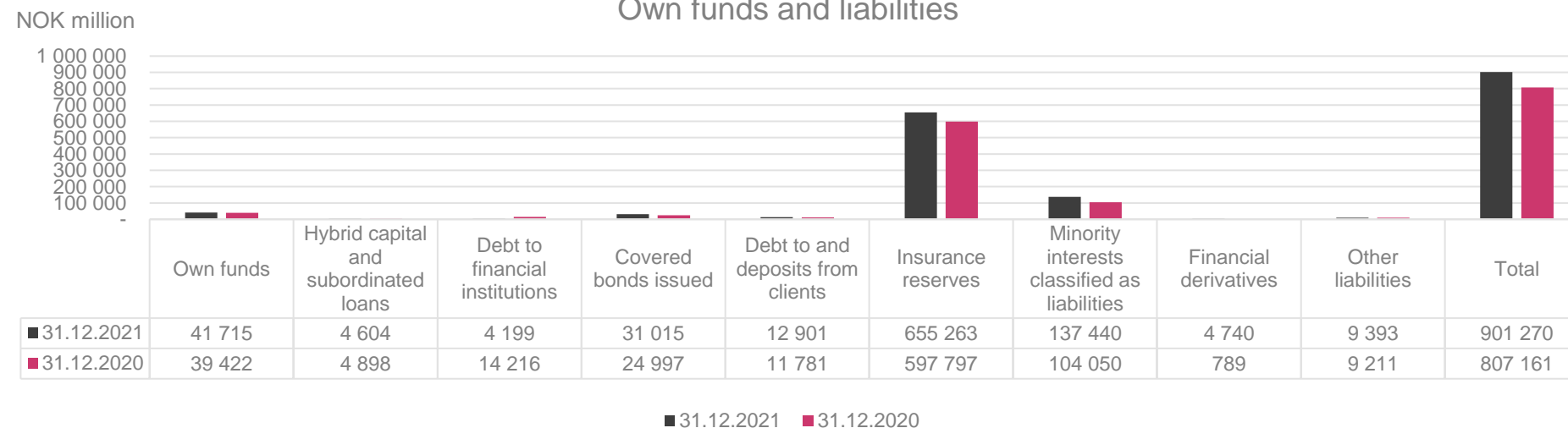
NOK MILLIONS	Q4 2021	Q4 2020	31.12.2021	31.12.2020
Premium income for own account	9 478	8 447	52 001	39 049
Current return on financial assets	3 639	3 409	14 813	14 793
Net interest income banking	76	88	309	318
Net value changes on financial instruments	18 187	18 748	48 365	15 331
Net income from investment properties	3 673	3 464	8 543	5 080
Other income	345	160	1 547	1 136
Total net income	35 398	34 316	125 577	75 707
Claims for own account	- 6 177	- 5 707	-31 862	-29 780
Change in technical provisions	- 5 036	- 5 674	-29 935	-19 000
Net costs subordinated loan and hybrid Tier 1 securities	28	309	103	-478
Operating expenses	- 767	- 563	-2 278	-1 971
Sale of business	0	- 4	0	-183
Other expenses	- 335	- 337	-1 292	-1 258
Unit holder's value change in consolidated securites funds	- 7 805	- 8 043	-19 802	-11 074
Total expenses	-20 092	-20 019	-85 066	-63 744
Operating profit/loss	15 306	14 297	40 511	11 963
To/from securities adjustment fund – life insurance	- 8 623	- 7 741	-21 646	245
To supplementary reserves – life insurance	- 6 031	- 8 239	-5 420	-7 749
Assets allocated to insurance customers - life insurance	- 505	1 657	-11 107	-2 803
Pre-tax income	146	-25	2 338	1 657
Cost of taxes ¹	- 219	- 179	-1 076	- 860
Income	-73	-204	1 262	797

KLP Group - Balance

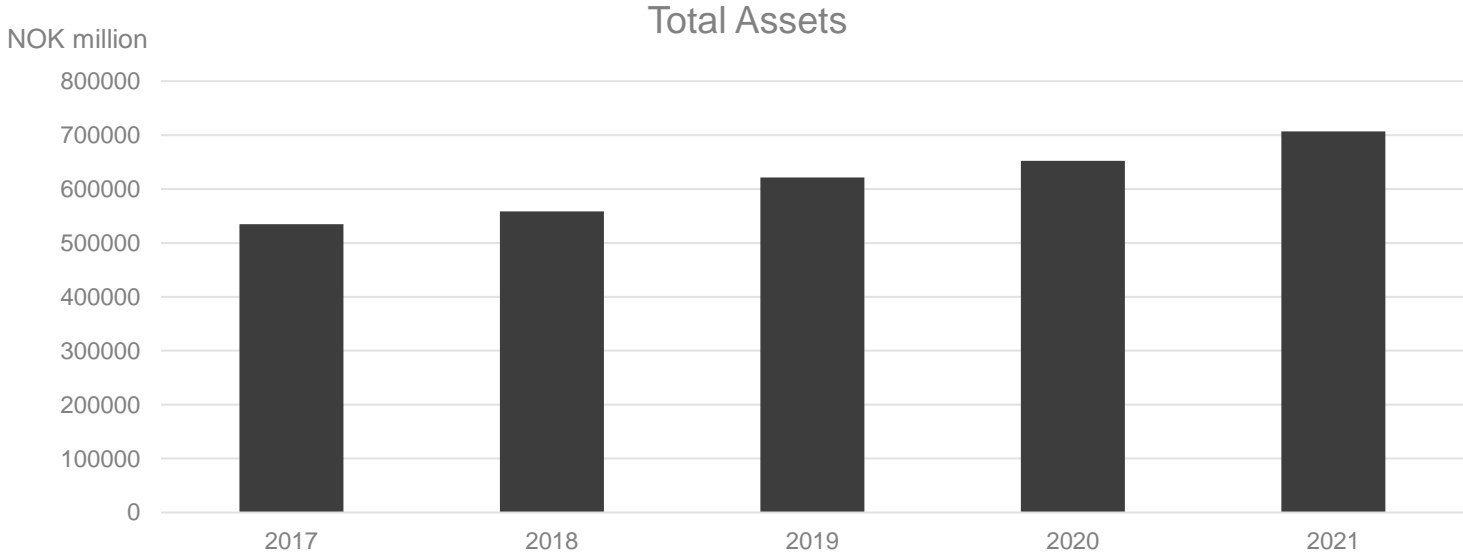
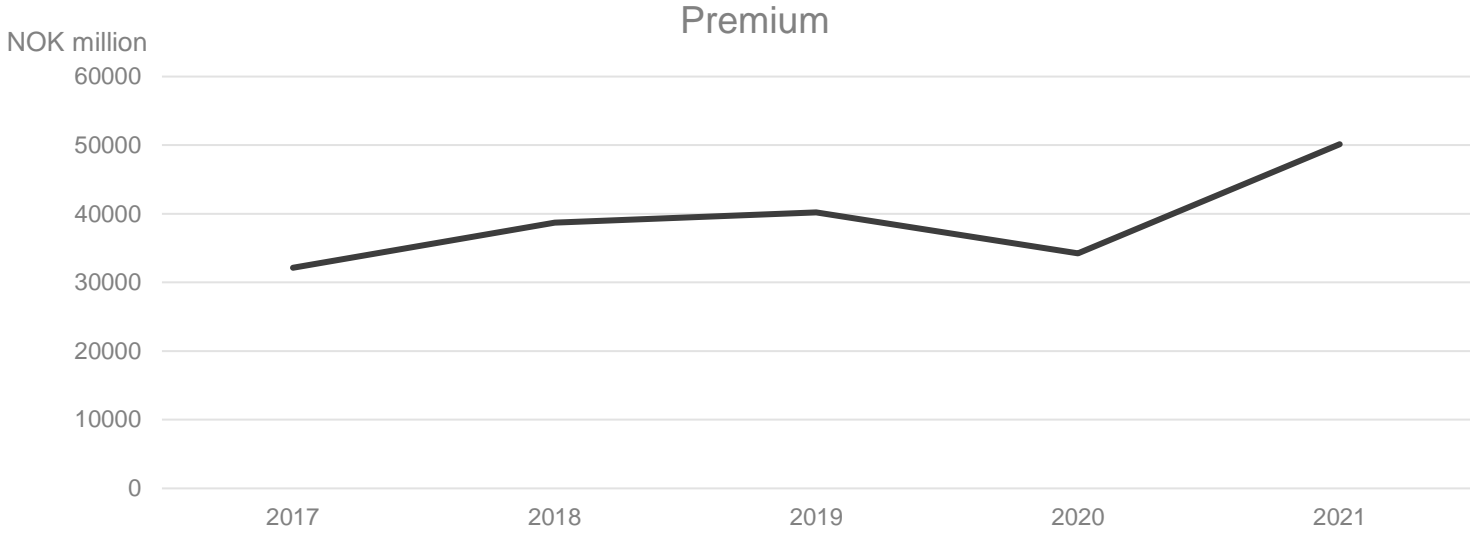
Assets



Own funds and liabilities



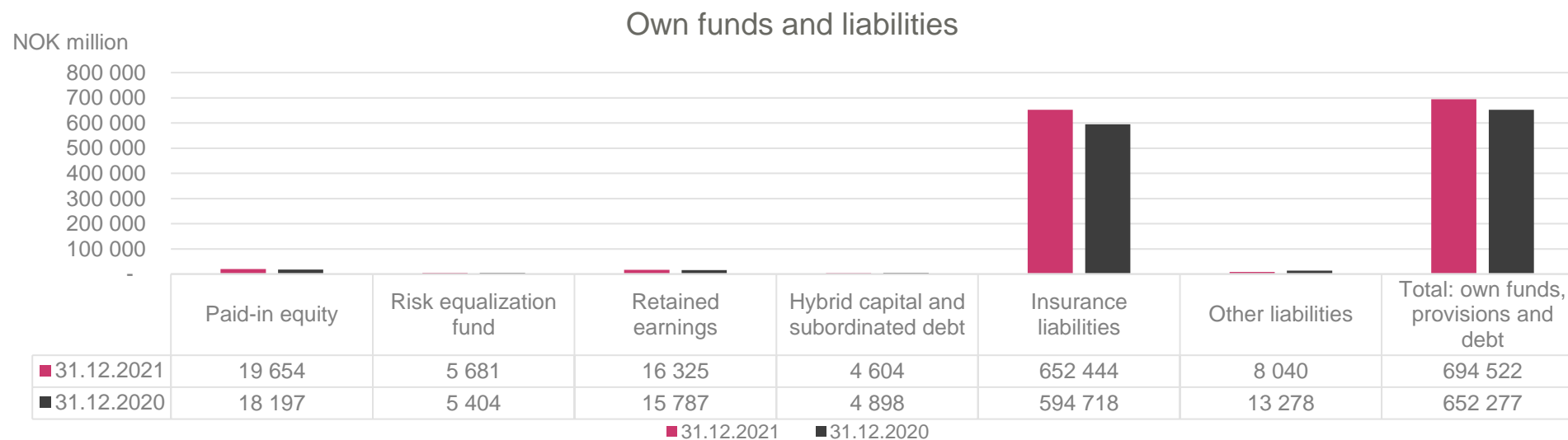
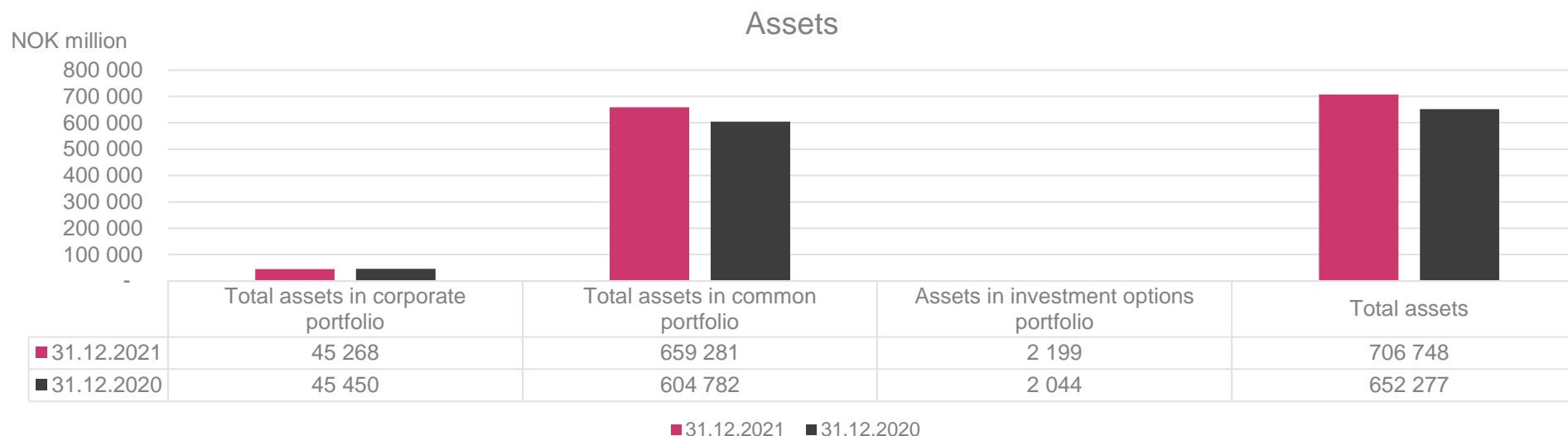
KLP Life



KLP – Appropriation of results

Nok million	Result Customers	Result Company	31.12.2021	31.12.2020
Interest result common portfolio	14 857	277	15 134	13 074
Risk result	589		589	-398
Premium interest rate guarantee		251	251	494
Administration result		35	35	171
Other income		6	6	
Net income corporate portfolio		1 030	1 030	762
Tax		-202	-202	-198
Other result elements		56	56	-63
Total	15 446	1 452	16 898	13 842

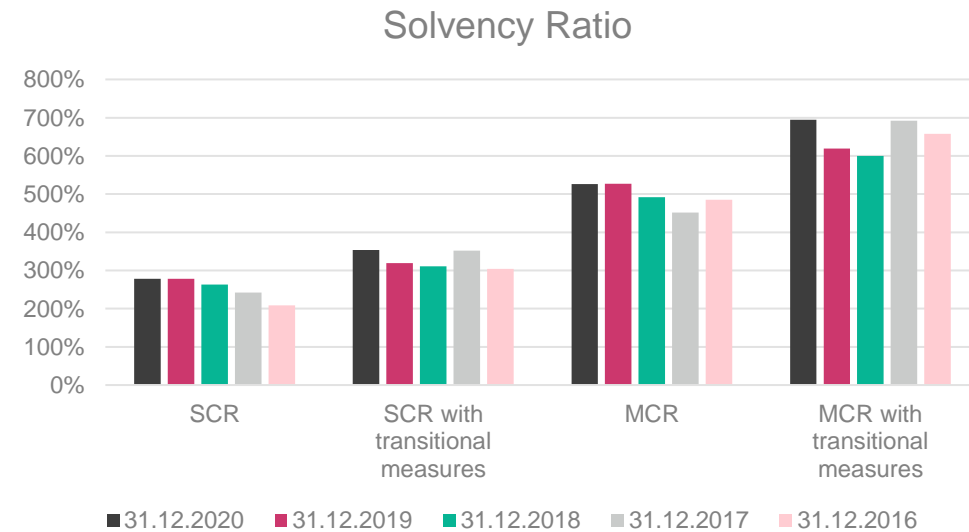
KLP Life - Balance



KLP Life - Solvency

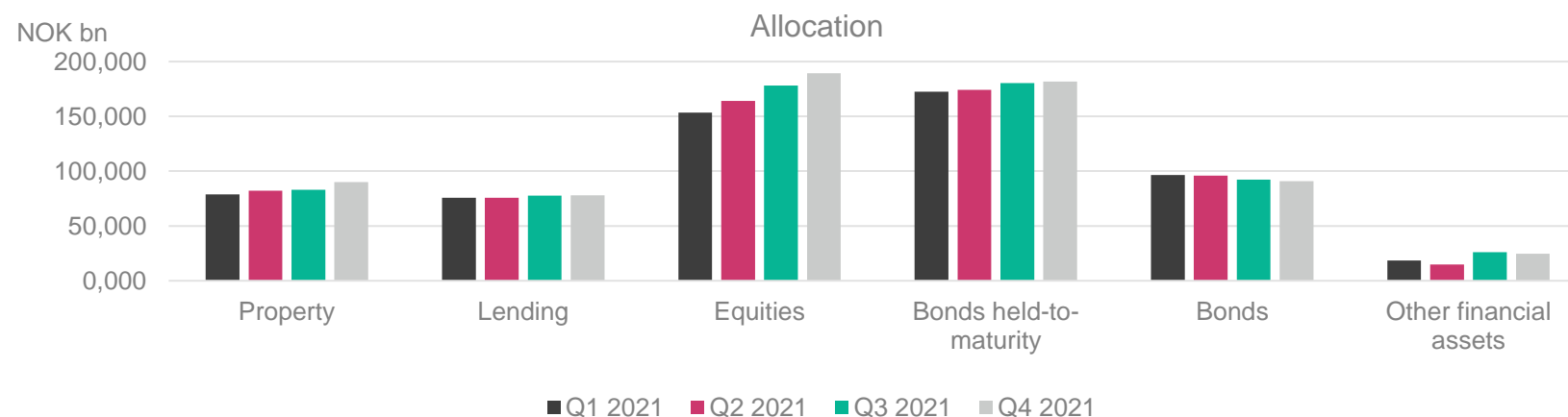
- Solvency ratio Q4: 290* per cent
- Minimum solvency ratio Q4: 589* per cent
- **without transitional measures*

	31.12.2021	30.09.2021	30.06.2021	31.03.2021
Solvency ratio (SCR)	290 %	289 %	282 %	287 %
Solvency ratio (SCR) with transitional measures	317 %	326 %	332 %	343 %
Minimum solvency ratio (MCR)	589 %	562 %	536 %	551 %
Minimum solvency ratio (MCR) with transitional measures	652 %	645 %	647 %	677 %



KLP Life - Common Portfolio

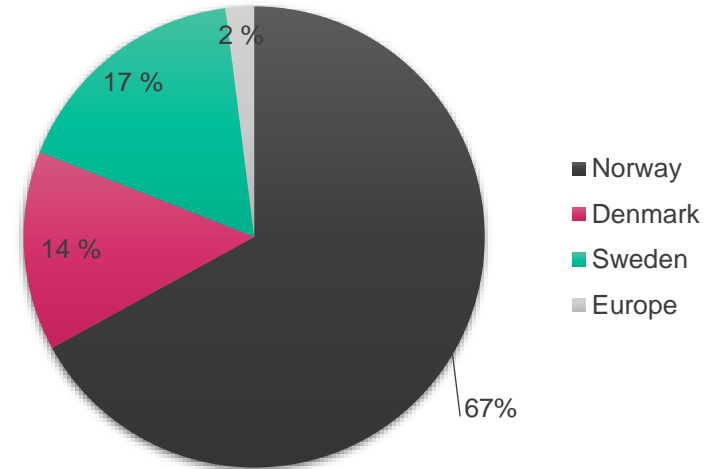
	Share*	Return	Share*	Return
	31.12.2021	31.12.2021	31.12.2020	31.12.2020
Equities	30.9 %	22.8 %	24.2 %	6.3 %
Bonds	13.8 %	-0.7 %	16.9 %	6.5 %
Bonds held-to-maturity	27.7 %	3.5 %	28.9 %	3.5 %
Lending	11.9 %	1.7 %	12.9 %	2.1 %
Property	13.8 %	10.2 %	13.3 %	6.8 %
Other financial assets	1.9 %	0.7 %	3.9 %	1.5 %



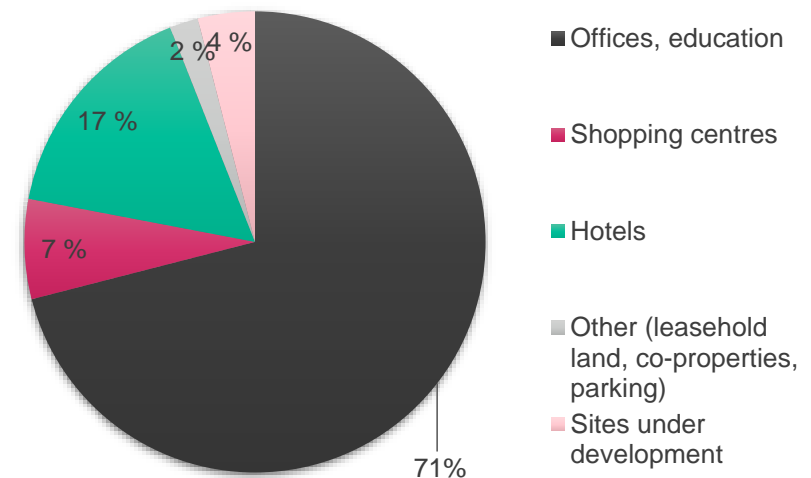
KLP Life - Property

- The portfolio written up by NOK 2 645 million (3.1 %) in the quarter
- New investments / sales in 2021
 - Taken over
 - Gærtorvet 1-5 in København
 - Princeton 1 i Stockholm
 - Dybdahlsgården i Trondheim
 - Sold
 - 50 % of Norbyen kjøpesenter in Larvik
 - Ladebekken 50 in Trondheim
 - Three sections of Telenor Arena
 - Brynsengveien 10 i Oslo

Property value - by country



Property value - by sector



KLP Life – Property

NOK million	31.12.2021	30.09.2021	30.06.2021	31.03.2021
Fair value total portfolio*	88 777	83 853	82 904	79 974
Fair value common portfolio*	83 302	78 471	77 636	74 730

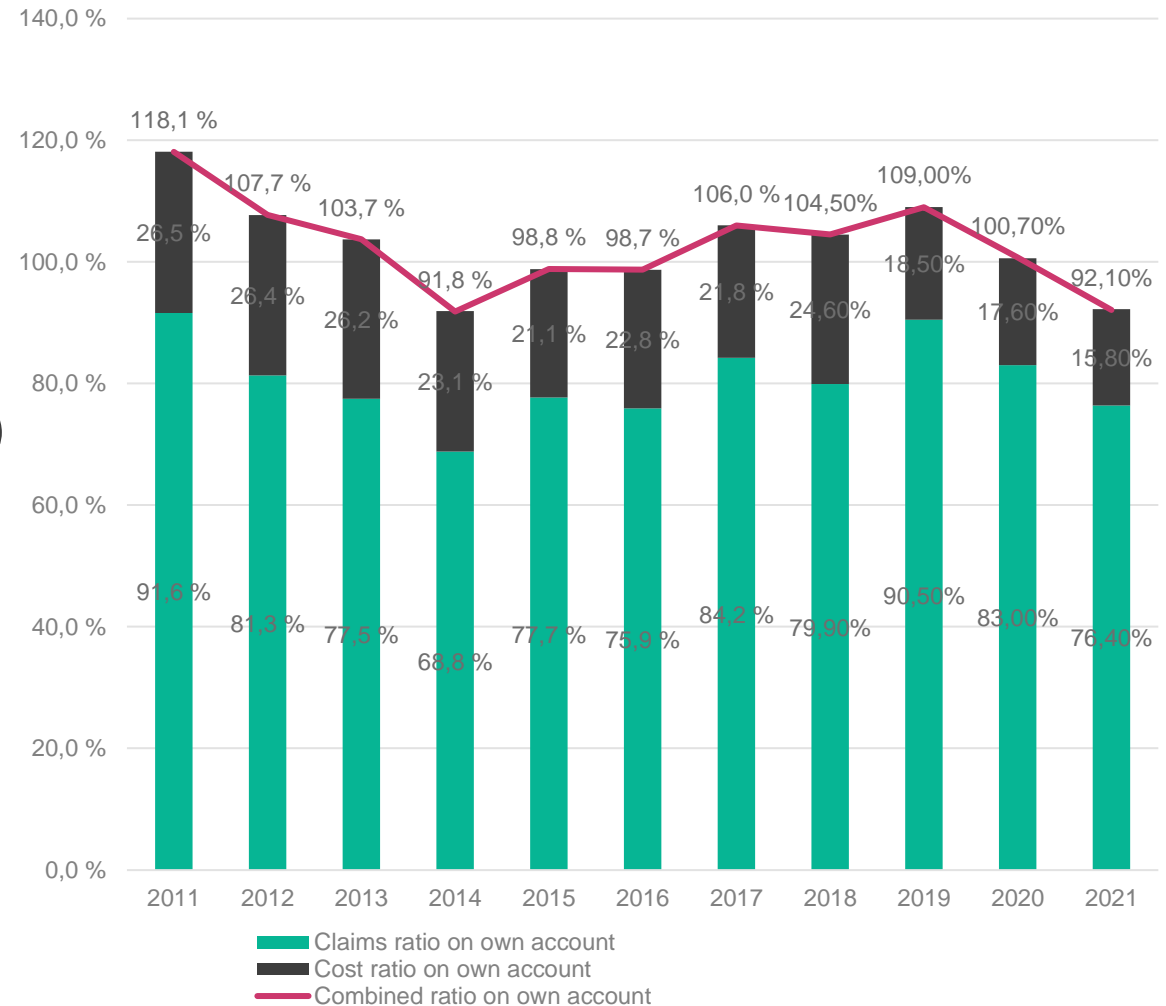
*Incl exchange-rate hedged and excl. property fund

	Q4 2021	Q3 2021	Q2 2021	Q1 2021
Value adjustment in per cent	3.1 %	0.9 %	2.4 %	0.0 %
Value adjustment in per cent common portfolio	3.2 %	0.8 %	2.6 %	0.0 %
Total return common portfolio**	4.0 %	1.7 %	3.3 %	0.9 %

**Incl exchange-rate hedged and property fund

KLP Skadeforsikring (non-life insurance)

- Quarterly result of NOK 54 million
- Good growth in all portfolios - premiums written increased by NOK 221 million (12.3 per cent) in the last 12 months
- Financial return of NOK 81 million in the quarter, corresponding to 1.6 per cent
- Solvency ratio: 224 per cent



KLP Skadeforsikring (non-life insurance)

NOK million	Q4 2021	Q3 2021	Q2 2021	Q1 2021
Premium written f.o.a.	483.3	473.3	461.9	441.7
Claims f.o.a.	-422.1	-343.6	-336.6	-321.6
Insurance related expenses	-89.6	-61.5	-70.7	-72.4
Other insurance related income	0.8	0.6	0.6	-5.7
Result from technical activities	-27.2	72.8	55.1	42.0
Result from investment activities	80.9	45.2	99.2	29.5
Other income	0.1	0	0	0
Result from ordinary operation	53.8	118.0	154.3	71.6
Estimated tax expense	17.5	-28.5	-38.6	-17.9
Other elements	28.0	-34.7	0	14.2
Provisions for equity fund	-4.6	-14.7	-14.0	-11.3
Result after provisions for equity fund	94.8	39.2	101.7	56.5

KLP Skadeforsikring (non-life insurance)

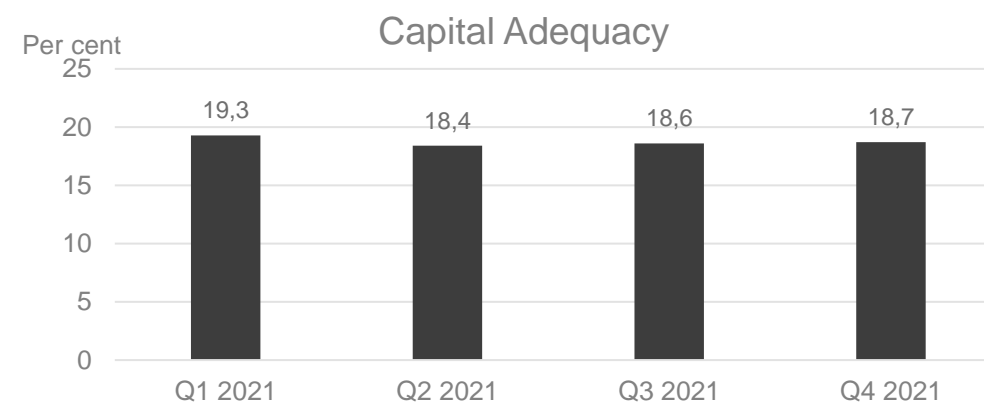
Revenues, NOK million	Q4 2021	Q3 2021	Q2 2021	Q1 2021
Gross premium written	484	477	462	442
Premium income for own account	-422	-344	-337	-322
Claims paid for own account	-90	-62	-71	-72
Insurance related costs for own account	81	45	99	30
Results	54	118	154	54

Key figure balance sheet, NOK million	31.12.2021	30.09.2021	30.06.2021	31.03.2021
Financial assets	5 156	5 313	5 314	5 268
Total assets	5 976	6 081	6 087	5 917
Equity	2 266	2 348	2 294	2 179
Provisions in insurance funds for own account	2 719	2 856	3 048	3 086

KLP Bank-group – main figures

- The total number of active customers as of the fourth quarter of 2021 was 46,463 customers. The net customer growth retail market became 1,057 customers year to date. The definition of active customer was changed in December for credit card customers and ASK customers, this leads to a reduction in customer growth. Given that the definition had been introduced in 2020, the total customer growth would have been 2197 customers in 2021.
- Net mortgage growth of NOK 1 317 million year to date, NOK 666 million in fourth quarter.
- The Group's capital adequacy ratio is 18.7%, which is well above the ICAAP of 16.5%. In addition.
- Countercyclical capital buffer was reduced from 2.5 per cent to 1.0 per cent with immediate effect on 13 March 2020. The Ministry of Finance has announced that this will be increased to 1.5 percent from 30 June 2022.

NOK million	Q4 2020	Q3 2020	Q2 2020	Q1 2020
Net interest revenues	75.8	80.0	77.1	75.7
Net fee – and commissions income	5.4	5.2	4.7	4.2
Management fees	14.9	14.9	14.9	14.9
Operating cost	-64.3	-55.6	-58.0	-60.6
Value changes financial instruments	-9.4	-4.9	-33.0	14.5
Pre-tax earnings	22.4	39.5	5.7	48.6
Total assets	47 490	44 980	45 216	43 200



KLP Bank-group – main figures

KLP Kommunekreditt, NOK million	Q4 2021	Q3 2021	Q2 2021	Q1 2021
Net interest revenues	18.7	16.1	18.4	12.7
Operating cost	-5.1	-4.9	-4.1	-3.9
Value changes financial instruments	-2.4	-2.9	-19.1	-3.1
Pre-tax earnings	11.2	8.4	-4.7	5.7
Total assets	20 100	18 850	18 749	18 284

KLP Banken, NOK million	Q4 2021	Q3 2021	Q2 2021	Q1 2021
Net interest revenues	33.6	32.5	32.3	36.2
Net fee – and commissions income	5.4	5.2	4.7	4.2
Management fees	14.9	14.9	14.9	14.9
Operating cost	-41.1	-34.2	-37.6	-41,0
Value changes financial instruments	-5.4	-1.2	-2.9	3.4
Pre-tax earnings	7.4	17.1	11.4	17.7
Total assets	16 615	16 38	16 955	16 872

KLP Boligkreditt, NOK million	Q4 2021	Q3 2021	Q2 2021	Q1 2021
Net interest revenues	23.5	31.3	26.3	26.9
Operating cost	-18.5	-16.5	-16.3	-15.7
Value changes financial instruments	-3.0	-1.7	-1.8	-2.1
Pre-tax earnings	2.4	13.0	8.3	9.1
Total assets	14 314	13 124	12 974	12 730

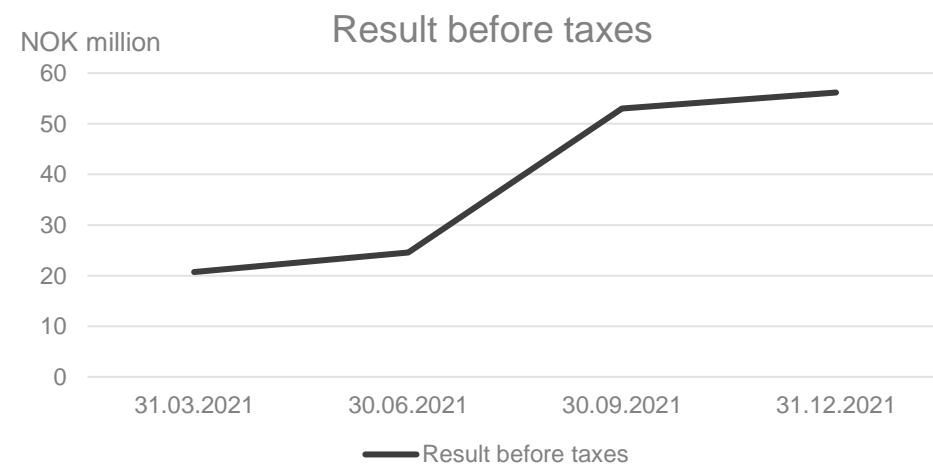
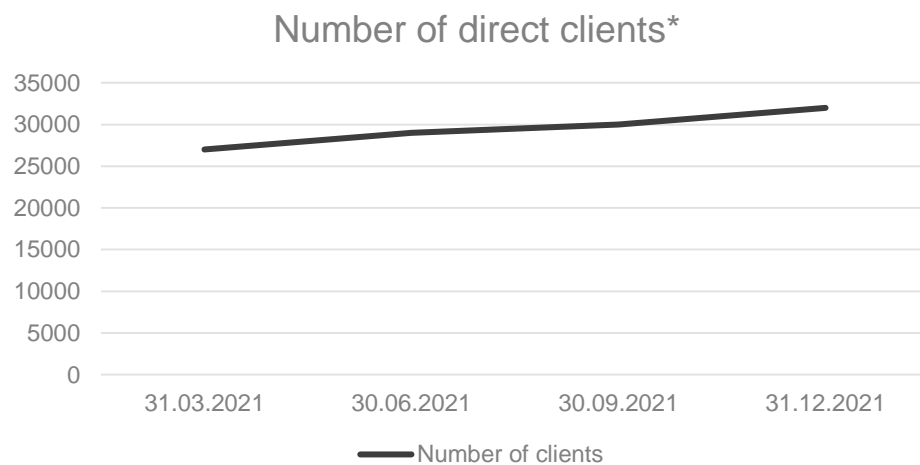
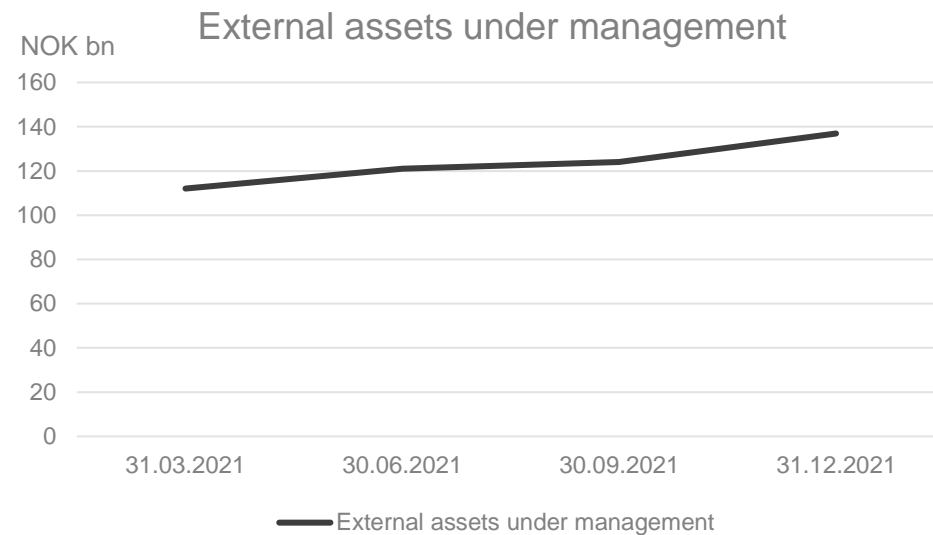
KLP Bank-group – lending and deposits

Mortgage loans, NOK billion	31.12.2021	30.09.2021	30.06.2021	31.03.2021
KLP Banken AS	9.7	9.6	9.7	8.8
KLP Boligkreditt AS	12.3	11.7	11.6	12.0
KLP (Management agreement)	3.0	3.0	3.1	3.2
Total	25.0	24.4	24.4	24.1

Public sector loans, NOK billion	31.12.2021	30.09.2021	30.06.2021	31.03.2021
KLP Kommunekreditt AS	17.8	16.8	16.7	16.7
KLP (Management agreement)	66.3	66.6	65.0	65.1
KLP (currency loans)	6.4	8.0	7.8	7.3
Total	90.5	91.4	89.5	89.0

Deposits, NOK billion	31.12.2021	30.09.2021	30.06.2021	31.03.2021
KLP Banken AS	13.3	13.0	12.8	12.3
Total	13.3	13.0	12.8	12.3

KLP Kapitalforvaltning (Asset management)



*Does not include unit holders from sub-distributors, only unit holders via klp.no

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