



## **Presentation KLP Banken Group**

Q2 2021 - financial highlights and cover pool

## Content

- Financial highlights
- Cover Pool Report KLP Boligkreditt AS
- Cover Pool Report KLP Kommunekreditt AS





## Overview - group

Profitability

| ,                    |         |         |
|----------------------|---------|---------|
| NOK MILLIONS, YTD    | Q2 2021 | Q2 2020 |
| Profit before tax    | 54      | 34      |
| Total income         | 191     | 169     |
| Operating expenses   | 117     | 116     |
| ROE, annualised b.t. | 4,5 %   | 3,6 %   |

Balance sheet

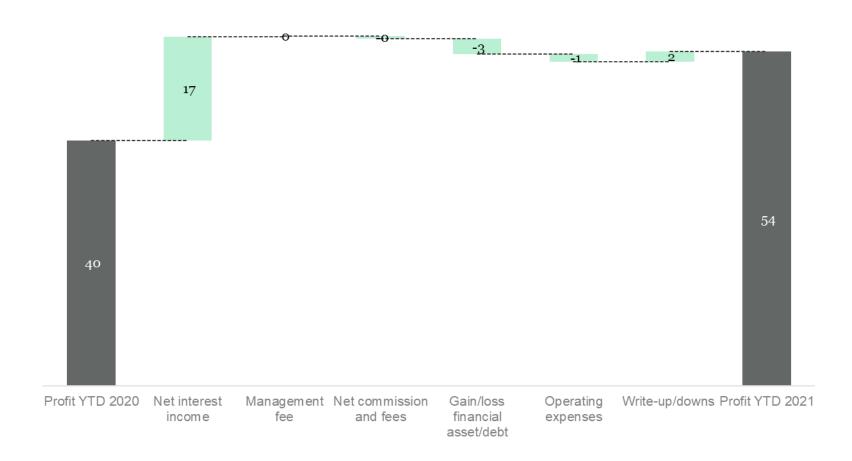
| NOK MILLIONS             | Q2 2021 | Q2 2020 |
|--------------------------|---------|---------|
| Mortgage loans           | 21,4    | 20,1    |
| Public sector loans      | 16,7    | 17,2    |
| Customer deposits        | 12,8    | 12,2    |
| Capital adequacy (CET 1) | 18,4 %  | 18,4 %  |



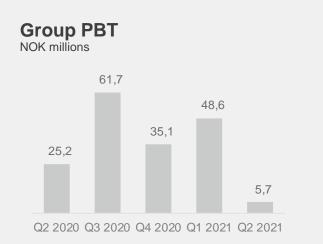
## **Profit development**

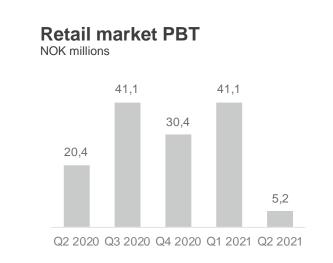
#### **Group profit before tax**

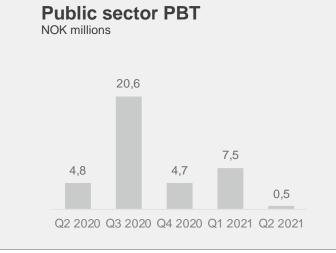
NOK millions, YTD this year vs. YTD last year

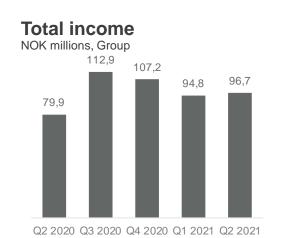


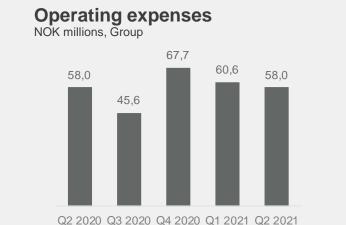


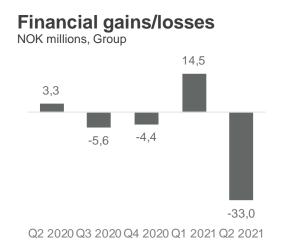












Delinquent loans, mortgage and public sector

| NOK MILLIONS                              | 30.06.2021 |
|---|------------|
| Delinquencies in % of Group total lending | 0,09 %     |

Loss provisions

| NOK MILLIONS        | 2019 | 2020 | 2021 |
|---------------------|------|------|------|
| Mortgage loans      | 7    | 4    | 1    |
| Public sector loans | -0,0 | 0,1  | -0,0 |

## Retail loan delinquencies >90 days, % of company total lending balance

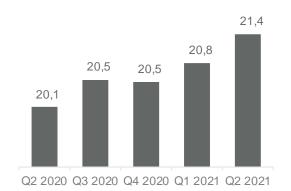




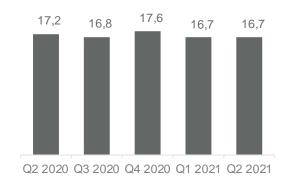
## **Business volumes**

|                       | MORTGAGE | PUBLIC SECTOR | CUSTOMER  |
|-----------------------|----------|---------------|-----------|
| NOK BILLIONS          | LOANS    | LOANS         | DEPOSITS* |
| KLP Banken AS         | 9,7      |               | 12,8      |
| KLP Boligkreditt AS   | 11,6     |               |           |
| KLP Kommunekreditt AS |          | 16,7          |           |
| Total                 | 21,4     | 16,7          | 12,8      |

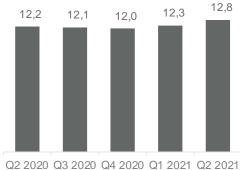
## Mortgage loans NOK billions



#### **Public sector loans** NOK billions



## **Deposits** NOK billions



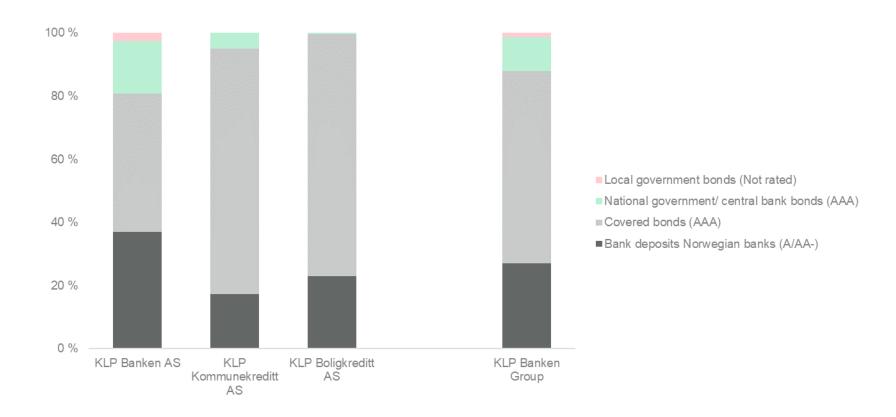




## **Liquidity placements**

#### **Composition of liquidity placements**

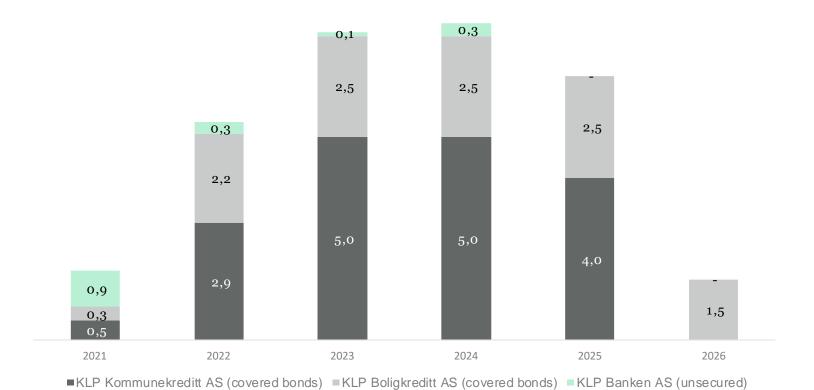
Quarter end





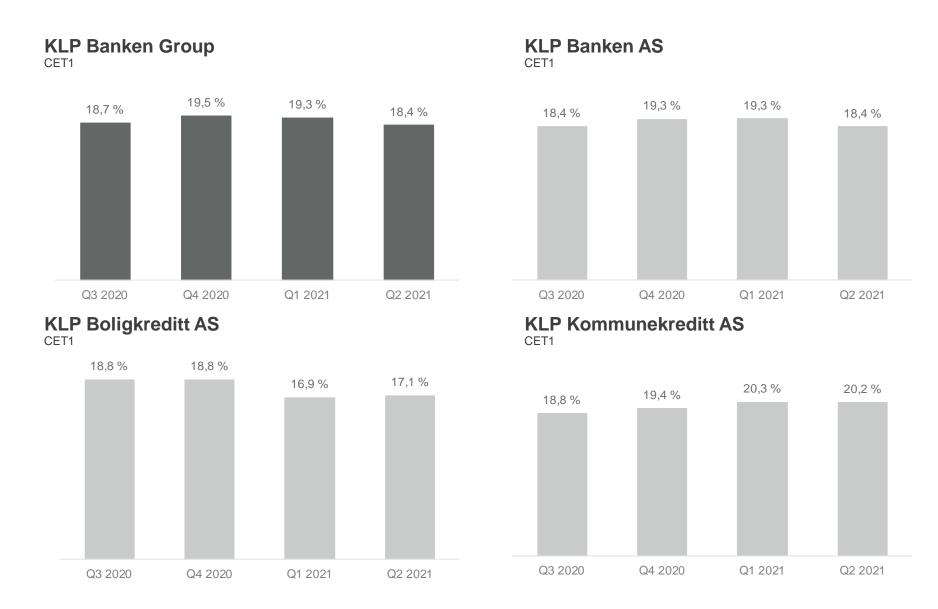
## **Issued bond debt**

Maturity profile of issued bond debt NOK billions





## Core capital adequacy





## P&Ls

#### KLP Banken Group

| ·                              |         |         |      |
|--------------------------------|---------|---------|------|
| NOK MILLIONS, YTD              | Q2 2021 | Q2 2020 | 2020 |
| Net interest income            | 153     | 136     | 317  |
| Management fee                 | 30      | 30      | 59   |
| Net commission and fees        | 9       | 9       | 19   |
| Gain/loss financial asset/debt | -19     | -16     | -26  |
| Operating expenses             | -117    | -116    | -228 |
| Write-up/downs                 | -1      | -3      | -4   |
| Earnings before tax            | 54      | 40      | 137  |
|                                |         |         |      |

#### KLP Banken AS

| NOK MILLIONS, YTD              | Q2 2021 | Q2 2020 | 2020 |
|--------------------------------|---------|---------|------|
| Net interest income            | 69      | 69      | 147  |
| Management fee                 | 30      | 30      | 59   |
| Net commission and fees        | 9       | 9       | 19   |
| Gain/loss financial asset/debt | 1       | 23      | 41   |
| Operating expenses             | -77     | -79     | -150 |
| Write-up/downs                 | -1      | -3      | -4   |
| Earnings before tax            | 29      | 49      | 111  |

Numbers do not include effects from group contribution

#### KLP Boligkreditt AS

| 9                              |         |         |      |
|--------------------------------|---------|---------|------|
| NOK MILLIONS, YTD              | Q2 2021 | Q2 2020 | 2020 |
| Net interest income            | 53      | 34      | 98   |
| Gain/loss financial asset/debt | -4      | -6      | -20  |
| Other income                   | 0       | -0      | -0   |
| Operating expenses             | -32     | -28     | -59  |
| Earnings before tax            | 17      | 0       | 19   |

#### KLP Kommunekreditt AS

| NOK MILLIONS, YTD              | Q2 2021 | Q2 2020 | 2020 |
|--------------------------------|---------|---------|------|
| Net interest income            | 31      | 33      | 72   |
| Gain/loss financial asset/debt | -22     | -15     | -19  |
| Other income                   | 0       | -0      | -0   |
| Operating expenses             | -8      | -9      | -19  |
| Earnings before tax            | 1       | 9       | 35   |

• The results ytd. for the KLP Banken Group has been adjusted for the effects of changes in value on own holdings of securities in the subsidiaries acquired by KLP Banken AS. This amounts to NOK 28,3 million. The various company results are not affected by this.



## **Balance sheets**

#### KLP Banken Group

| NOK MILLIONS                   | Q2 2021 | Q2 2020  | 2020     |
|--------------------------------|---------|----------|----------|
| Lending to credit institutions | 1 785   | 1 795    | 1 176    |
| Loans to customers             | 38 161  | 37 478   | 38 224   |
| Interest bearing securities    | 5 130   | 4 385    | 3 148    |
| Other assets                   | 139     | 193      | 140      |
| Total assets                   | 45 216  | 43 850   | 42 688   |
|                                |         |          |          |
| Borrowing from credit inst.    | 702     | 3 002,00 | 2 504,00 |
| Bond debt                      | 29 195  | 25 993   | 25 799   |
| Deposits                       | 12 643  | 12 245   | 11 781   |
| Other debt                     | 203     | 272      | 176      |
| Total liabilities              | 42 742  | 41 512   | 40 261   |
| Equity                         | 2 474   | 2 339    | 2 427    |
| Total liabilities and equity   | 45 216  | 43 850   | 42 688   |

#### KLP Boligkreditt AS

| NOK MILLIONS                   | Q2 2021 | Q2 2020 | 2020   |
|--------------------------------|---------|---------|--------|
| Lending to credit institutions | 308     | 223     | 130    |
| Loans to customers             | 11 628  | 10 275  | 10 824 |
| Interest bearing securities    | 1 029   | 569     | 519    |
| Other assets                   | 9       | 20      | 3      |
| Total assets                   | 12 974  | 11 087  | 11 476 |
|                                |         |         |        |
| Borrowing from credit inst.    | 640     | 65      | 103    |
| Bond debt                      | 11 562  | 10 384  | 10 617 |
| Deposits                       | -       | -       | -      |
| Other debt                     | 11      | 6       | 9      |
| Total liabilities              | 12 214  | 10 455  | 10 729 |
| Equity                         | 760     | 631     | 746    |
| Total liabilities and equity   | 12 974  | 11 087  | 11 476 |

#### KLP Banken AS

| NOK MILLIONS                   | Q2 2021 | Q2 2020 | 2020   |
|--------------------------------|---------|---------|--------|
| Lending to credit institutions | 2 264   | 2 033   | 1 648  |
| Loans to customers             | 9 782   | 9 847   | 9 746  |
| Interest bearing securities    | 3 419   | 5 392   | 4 843  |
| Other assets                   | 1 490   | 1 394   | 1 489  |
| Total assets                   | 16 955  | 18 667  | 17 726 |
|                                |         |         |        |
| Borrowing from credit inst.    | 702     | 3 002   | 2 504  |
| Bond debt                      | 880     | 974     | 802    |
| Deposits                       | 12 844  | 12 245  | 11 982 |
| Other debt                     | 159     | 164     | 96     |
| Total liabilities              | 14 585  | 16 385  | 15 384 |
| Equity                         | 2 370   | 2 282   | 2 342  |
| Total liabilities and equity   | 16 955  | 18 667  | 17 726 |
| ·                              |         |         |        |

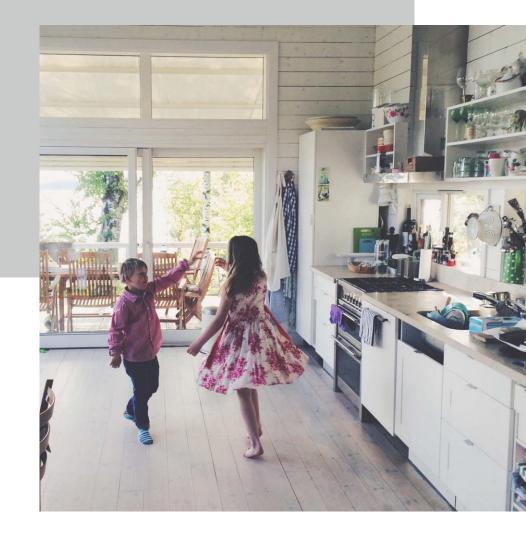
#### KLP Kommunekreditt AS

| NOK MILLIONS                   | Q2 2021 | Q2 2020 | 2020   |
|--------------------------------|---------|---------|--------|
| Lending to credit institutions | 310     | 279     | 447    |
| Loans to customers             | 16 752  | 17 357  | 17 654 |
| Interest bearing securities    | 1 636   | 2 038   | 864    |
| Other assets                   | 51      | 95      | 43     |
| Total assets                   | 18 749  | 19 768  | 19 008 |
|                                |         |         |        |
| Borrowing from credit inst.    | 255     | 675     | 745    |
| Bond debt                      | 17 685  | 18 232  | 17 430 |
| Deposits                       | -       | -       | -      |
| Other debt                     | 64      | 136     | 89     |
| Total liabilities              | 18 003  | 19 043  | 18 263 |
| Equity                         | 745     | 725     | 745    |
| Total liabilities and equity   | 18 749  | 19 768  | 19 008 |



## Content

- Financial highlights
- Cover Pool Report KLP Boligkreditt AS
- Cover Pool Report KLP Kommunekreditt AS





## **Overview**

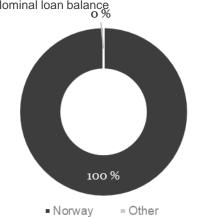
#### Key data

| 7   |                              |
|---|------------------------------|
| NOK MILLIONS                                | 30.06.2021                   |
| Total loan balance                          | 11 603 456 430               |
| Bank deposits                               | 308 056 529                  |
| Norwegian AAA-rated covered bonds           | 1 997 000 000                |
| Total cover pool                            | 13 908 512 959               |
| Covered bonds issued Over-collateralisation | <b>12 535 000 000</b> 11,0 % |
| No. of loans                                | 8 093                        |
| Average loan balance                        | 1 433 765                    |
| WA Seasoning (months)                       | 44                           |
| WA Remaining terms (months)                 | 264                          |
| WA Indexed LTV                              | 50 %                         |
| WA Unindexed LTV                            | 56 %                         |
| Percentage variable mortgages               | 100,0 %                      |
|   |                              |

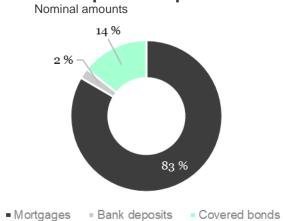
#### Ratings

| CURRENT RATING                       | Moody's |
|--------------------------------------|---------|
| KLP Banken AS (Bank Deposits)        | A3      |
| KLP Boligkreditt covered bond rating | Aaa     |

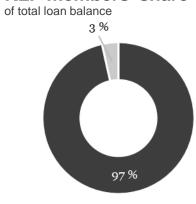
# Geographic loan distribution Nominal loan balance



#### Cover pool composition



#### **KLP** members' share



Non-members

Members



# Geographical distribution

| COUNTY               | NOK            | SHARE   |
|----------------------|----------------|---------|
| Viken                | 4 301 600 861  | 37,1 %  |
| Vestfold og Telemark | 1 128 875 678  | 9,7 %   |
| Oslo                 | 1 074 506 664  | 9,3 %   |
| Vestland             | 1 045 082 990  | 9,0 %   |
| Rogaland             | 801 250 459    | 6,9 %   |
| Innlandet            | 750 113 985    | 6,5 %   |
| Trøndelag            | 661 118 643    | 5,7 %   |
| Troms og Finnmark    | 626 790 843    | 5,4 %   |
| Nordland             | 473 251 485    | 4,1 %   |
| Møre og Romsdal      | 398 872 251    | 3,4 %   |
| Agder                | 341 222 885    | 2,9 %   |
| Svalbard             | 769 685        | 0,0 %   |
| Total loan balance   | 11 603 456 430 | 100,0 % |





## Loan-to-value

#### Unindexed LTV distribution

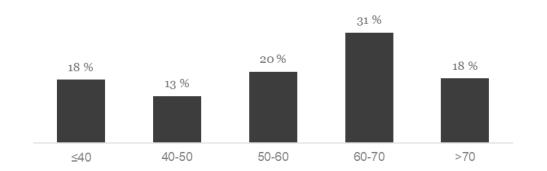
| LTV INTERVAL       | NOK            | SHARE |
|--------------------|----------------|-------|
| ≤40                | 2 063 337 239  | 18 %  |
| 40-50              | 1 530 027 684  | 13 %  |
| 50-60              | 2 317 348 802  | 20 %  |
| 60-70              | 3 591 777 615  | 31 %  |
| >70                | 2 100 965 092  | 18 %  |
| Total loan balance | 11 603 456 430 | 100 % |

#### Indexed LTV distribution

| LTV INTERVAL       | NOK            | SHARE |
|--------------------|----------------|-------|
| ≤40                | 3 037 256 473  | 26 %  |
| 40-50              | 2 077 640 570  | 18 %  |
| 50-60              | 2 979 553 929  | 26 %  |
| 60-70              | 3 006 944 691  | 26 %  |
| >70                | 502 060 766    | 4 %   |
| Total loan balance | 11 603 456 430 | 100 % |

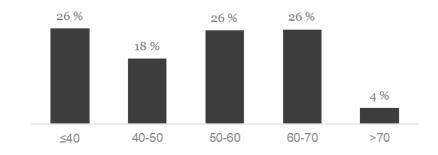
#### LTV-distribution

Unindexed, % of total



#### LTV-distribution

Indexed, % of total





## **Seasoning**

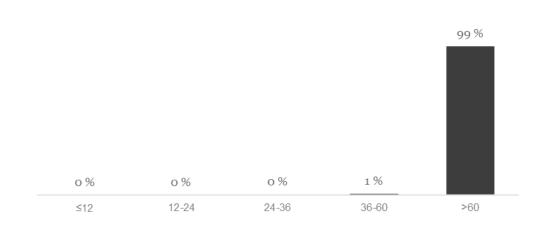
#### Remaining terms

| MONTHS             | NOK            | SHARE |
|--------------------|----------------|-------|
| ≤12                | 3 099 689      | 0 %   |
| 12-24              | 13 960 068     | 0 %   |
| 24-36              | 29 906 387     | 0 %   |
| 36-60              | 102 893 367    | 1 %   |
| >60                | 11 453 596 920 | 99 %  |
| Total loan balance | 11 603 456 430 | 100 % |

#### Seasoning

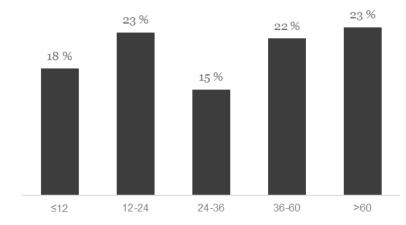
| MONTHS             | NOK            | SHARE |
|--------------------|----------------|-------|
| ≤12                | 2 042 738 132  | 18 %  |
| 12-24              | 2 623 056 158  | 23 %  |
| 24-36              | 1 704 753 864  | 15 %  |
| 36-60              | 2 526 736 337  | 22 %  |
| >60                | 2 706 171 940  | 23 %  |
| Total loan balance | 11 603 456 430 | 100 % |

## Remaining terms Months, % of total



#### Seasoning

Months, % of total





## **Interest and repayment**

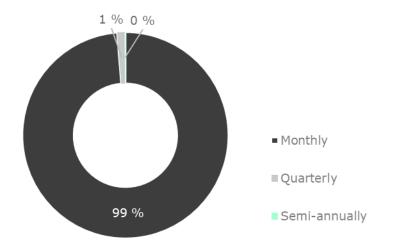
#### Interest rate structure

| FREQUENCY          | NOK            | SHARE |
|--------------------|----------------|-------|
| Monthly            | 11 454 466 480 | 99 %  |
| Quarterly          | 133 300 073    | 1 %   |
| Semi-annually      | 15 689 877     | 0 %   |
| Total loan balance | 11 603 456 430 | 100 % |

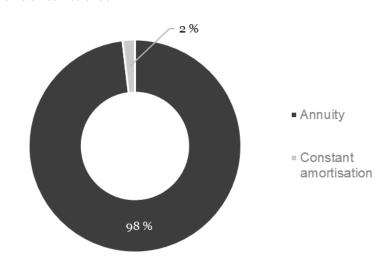
#### Repayment structure

| TYPE                  | NOK            | SHARE |
|-----------------------|----------------|-------|
| Annuity               | 11 386 563 881 | 98 %  |
| Constant amortisation | 216 892 549    | 2 %   |
| Total loan balance    | 11 603 456 430 | 100 % |

## Interest payment frequency % of total loan balance



## Payment profile % of total loan balance





# **Delinquencies**

|              | LOAN BALANCE   | AMOUNT IN | LOAN BALANCE IN % OF |
|--------------|----------------|-----------|----------------------|
|              | EGRIN BRERINGE | ARREARS   | COVER POOL LOANS     |
| 7< >30 days  | 27 022 050     | 85 545    | 0,2 %                |
| 30< >90 days | -              | -         | 0,0 %                |
| >90 days     | -              | -         | 0,0 %                |
| Total        | 27 022 050     | 85 545    | 0,2 %                |



## Content

- Financial highlights
- Cover Pool Report KLP Boligkreditt AS
- Cover Pool Report KLP Kommunekreditt AS





## **Overview**

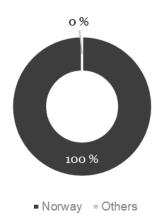
#### Key data

| NOK                                     | 30.06.2021     |
|---|----------------|
| Total nominal loan balance              | 16 697 692 121 |
| Bank deposits                           | 309 640 792    |
| AAA-rated bonds                         | 1 448 000 000  |
| Total cover pool                        | 18 455 332 912 |
| Covered bonds issued                    | 17 733 000 000 |
| Over-collateralisation                  | 4,1 %          |
| No. of loans                            | 620            |
| Average loan size                       | 26 931 761     |
| WA life (years)                         | 12             |
| WA Remaining terms (months)             | 264            |
| Largest debtor/guarantor (in % of pool) | 3,8 %          |

| KLP KOMMUNEKREDITT AS RATINGS | Moody's |
|-------------------------------|---------|
| Covered bond rating           | Aaa     |

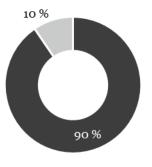
- All loans are either made directly to or are guaranteed by Norwegian municipalities or county administrations.
- The pool only includes loans with an unconditional and irrevocable on-demand guarantee of payment covering both interest and principal.
- All covered bonds are issued in NOK.

## Geographic loan distribution Nominal loan balance



#### **Cover pool composition**

Nominal amounts



■ Public sector loans ■ Substitution assets



# Geographical distribution

| COUNTY               | NOK        | SHARE      |
|----------------------|------------|------------|
| Viken                | 3 404 621  | 029 20,4 % |
| Trøndelag            | 2 357 331  | 745 14,1 % |
| Nordland             | 2 342 977  | 558 14,0 % |
| Innlandet            | 2 013 209  | 908 12,1 % |
| Vestfold og Telemark | 1 542 148  | 9,2 %      |
| Troms og Finnmark    | 1 381 243  | 686 8,3 %  |
| Rogaland             | 1 341 753  | 748 8,0 %  |
| Vestland             | 955 127    | 984 5,7 %  |
| Møre og Romsdal      | 699 259    | 374 4,2 %  |
| Agder                | 642 242    | 763 3,8 %  |
| Svalbard             | 17 775     | 470 0,1 %  |
| Oslo                 |            | - 0,0 %    |
| Total loan balance   | 16 697 692 | 121 100 %  |





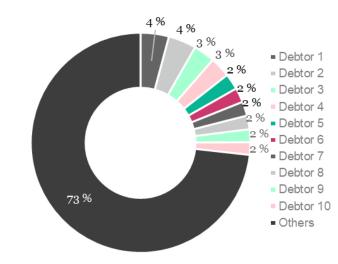
## Debtor and collateral concentration

| TOP 10 LARGEST DEBTORS                      | NOK           |
|---|---------------|
| Debtor 1                                    | 696 500 000   |
| Debtor 2                                    | 686 489 765   |
| Debtor 3                                    | 525 160 807   |
| Debtor 4                                    | 503 619 553   |
| Debtor 5                                    | 393 747 634   |
| Debtor 6                                    | 357 592 176   |
| Debtor 7                                    | 348 115 337   |
| Debtor 8                                    | 335 812 846   |
| Debtor 9                                    | 314 057 111   |
| Debtor 10                                   | 307 018 300   |
| Top 10 total loan balance                   | 4 468 113 529 |
| Largest 10 in percent of total loan balance | 26,8 %        |

| COLLATERAL TYPE                             | NOK            |
|---|----------------|
| Direct claim against municipality           | 14 756 046 355 |
| Loan with guarantee of municipality         | 1 313 716 849  |
| Direct claim against region/federal state   | 338 853 393    |
| Loan with guarantee of region/federal state | 254 831 937    |
| Others                                      | 34 243 586     |
| Total loan balance                          | 16 697 692 121 |

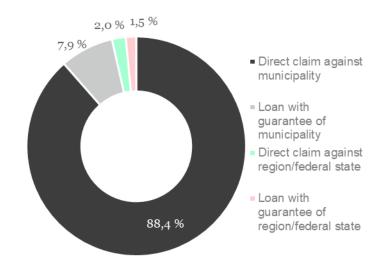
#### **Debtor concentration**

% of total loan balance



#### **Collateral concentration**

% of total loan balance





## Interest and repayment structure

#### Repayment structure

| NOK                   | LOAN BALANCE   | SHARE | NO. OF<br>LOANS |
|-----------------------|----------------|-------|-----------------|
| Constant Amortization | 14 333 352 299 | 86 %  | 608             |
| Annuity               | 40 576 397     | 0 %   | 2               |
| Partial Bullet        | 525 968 923    | 3 %   | 13              |
| Bullet                | 1 797 794 502  | 11 %  | 33              |
| Total                 | 16 697 692 121 | 100 % | 656             |

#### Rate reset period

| NOK                   | LOAN BALANCE   | SHARE | ACC % |
|-----------------------|----------------|-------|-------|
| < 1 month             | 11 126 261 329 | 67 %  | 67 %  |
| > 1 month - < 3 month | 1 995 707 757  | 12 %  | 79 %  |
| > 3 month - < 1 yr    | 1 908 895 167  | 11 %  | 90 %  |
| > 1 yr - < 2 yr       | 224 864 620    | 1 %   | 91 %  |
| > 2 yr - < 5 yr       | 534 261 823    | 3 %   | 95 %  |
| > 5 yr                | 907 701 425    | 5 %   | 100 % |
| Total                 | 16 697 692 121 | 100 % |       |

#### Loan size

| NOK                    | LOAN BALANCE   | SHARE | NO. OF<br>LOANS |
|------------------------|----------------|-------|-----------------|
| < 10 mill.             | 1 178 637 879  | 7 %   | 316             |
| > 10 mill < 25 mill.   | 2 828 021 222  | 17 %  | 173             |
| > 25 mill < 100 mill.  | 8 232 455 605  | 49 %  | 148             |
| > 100 mill < 250 mill. | 2 263 319 248  | 14 %  | 12              |
| < 250 mill.            | 2 195 258 167  | 13 %  | 7               |
| Total                  | 16 697 692 121 | 100 % | 656             |

#### Interest rate type

| NOK      | LOAN BALANCE   | SHARE | NO. OF<br>LOANS |
|----------|----------------|-------|-----------------|
| Variable | 13 800 894 013 | 83 %  | 571             |
| Fixed    | 2 896 798 108  | 17 %  | 85              |
| Total    | 16 697 692 121 | 100 % | 656             |



# **Delinquencies**

|              | LOAN BALANCE | AMOUNT IN ARREARS | LOAN BALANCE IN % OF COVER POOL LOANS |
|--------------|--------------|-------------------|---------------------------------------|
| 0< >30 days  | -10 228 400  | -444 471          | -0,1 %                                |
| 30< >90 days | -            | -                 | 0,0 %                                 |
| >90 days     | -            | -                 | 0,0 %                                 |
| Total        | -10 228 400  | -444 471          | -0,1 %                                |



## **Contacts**



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