Alp



# Interim report



# Table of contents

| Κ | LP | BA | NK | ΕN | GR | OUF |
|---|----|----|----|----|----|-----|
|---|----|----|----|----|----|-----|

| IN I | ERIM FINANCIAL STATEMENTS 4/2016                               | 3  |
|------|--|----|
| INC  | COME STATEMENT   | 5  |
| ВА   | LANCE SHEET  | 6  |
| STA  | ATEMENT OF CHANGES IN EQUITY                                   | 7  |
| STA  | ATEMENT OF CASH FLOWS  | 8  |
| NO   | TES TO THE ACCOUNTS  | 9  |
|      |  |    |
| _    | Note 1 General information                                     | 9  |
| _    | Note 2 Accounting principles                                   | 9  |
| _    | Note 3 Net interest income                                     | 10 |
| _    | Note 4 Loans to customers                                      | 10 |
| _    | Note 5 Categories of financial instruments                     | 10 |
| _    | Note 6 Fair value hierarchy                                    | 16 |
| _    | Note 7 Securities liabilities - stock exchange                 |    |
|      | listed covered bonds and certificates                          | 14 |
| _    | Changes in debt securities issued                              | 15 |
| _    | Note 8 Financial assets and liabilities subject net settlement | 15 |
| _    | Note 9 Transactions with related parties                       | 16 |
| _    | Note 10 Other assets   | 16 |
| _    | Note 11 Other liabilities and provision for accrued costs      | 17 |
| _    | Note 12 Capital adequacy                                       | 18 |
| _    | Note 13 Fixed-income securities                                | 18 |
| _    | Note 14 Losses on lending                                      | 19 |
| _    | Note 15 Contingent liabilities                                 | 19 |
| _    | Note 16 Net gain/(loss) on financial instruments               | 19 |
| _    | Note 17 Pension obligations - own employees                    | 20 |
| _    | Quarterly earnings trend                                       | 20 |
| _    | Key figures  | 21 |
|      |  |    |

# Interim Financial Statements

KLP BANKEN AS GROUP Q4 2016

#### MAIN FEATURES BY FOURTH QUARTER END:

- Stable growth in mortgage loan volumes
- Public sector lending balance has increased by NOK 1.7 billion
- Stable development in net interest income
- Earnings are positively impacted by financial losses in the liquidity portfolio.

The KLP Banken Group's purpose is financing of housing mortgages and lending to municipalities, county administrations and companies carrying out public sector assignments. The KLP Banken also manages a lending portfolio on behalf of KLP. The Group manages lending totalling NOK 82 billion. The overall business of KLP Banken AS and its subsidiaries is divided into the retail market and public sector loans business areas. The business is nationwide and the companies' head office is in Trondheim. KLP Banken AS is wholly owned by Kommunal Landspensjonskasse Gjensidig forsikringsselskap (KLP) through KLP Bankholding AS. KLP Banken AS has two wholly owned subsidiaries, KLP Kommunekreditt AS and KLP Boligkreditt AS.

## INCOME STATEMENT

Net interest income for the KLP Banken Group by fourth quarter end 2016 amounted to NOK 194.3 million compared to NOK 187.1 million in 2015. Operating expenses and depreciation amounted to NOK 179.5 million this year compared to NOK 170.2 million at the same time last year.

Net charges and commission income is reduced from NOK 10.2 million by the fourth quarter in 2015 to NOK 9.4 million in 2016. The main reason for the reduction is customization of the fee structure related to market campaigns.

The financial statements have been prepared in NOK and are presented in accordance with IAS 34. This means that financial instruments are recognised in part at market value. At the end of the fourth quarter, the income statement includes a net gain associated with securities of NOK 18.4 million. During the same period the previous year, a net loss of NOK 30.1 million was brought to book.

In addition to its own lending, the banking group administers housing mortgages and public sector lending financed by its parent company, Kommunal Landspensjonskasse (KLP). The management fee for this task amounted to NOK 57.0 million in 2016. Last year, this amount was NOK 57.6 million.

The income statement include a loss provision of NOK 1.1 million on mortgage loans in 2016. There are no recognized losses on public sector loans.

By the end of the fourth quarter, the KLP Banken Group had a pre-tax profit of NOK 91.2 million. The retail market segment generated a profit of NOK 31.9 million while the public sector segment achieved a profit of NOK 59.3 million. In 2015, this Group profit was NOK 49.6 million where the retail market segment reported a profit of NOK 30.3 million and the public sector market a profit of NOK 19.3 million.

### **LENDING**

On 31 December 2016, the KLP Banken Group had a lending balance of NOK 30.0 billion compared to NOK 26.4 billion at the same time previous year. The distribution between the retail market and public sector lending was NOK 12.8 billion and NOK 17.2 billion, respectively.

During 2016, the Group's mortgage lending balance increased by NOK 2.0 billion. The increase is party explained by the purchase of loans totaling NOK 0.3 billion from the parent company KLP. KLP's own mortgage lending balance was decreased by NOK 0.2 billion during the same period.

The public sector lending balance in KLP Banken AS Group has increased by NOK 1.7 billion in 2016. Managed loans on KLP's own balance sheets has increased by NOK 3.0 billion in the same period. Managed loans to foreign debtors in foreign currencies has decreased by NOK 1.1 billion.

# LIQUID INVESTMENT

On the reporting date, the portfolio of liquid investments amounted to NOK 2.7 billion against NOK 3.8 billion at the same time last year. Net financial gains have positively impacted earnings by NOK 18.4 million this year compared to a negative impact of NOK 30.1 million last year.

# Interim Financial Statements

KLP BANKEN AS GROUP Q4 2016

#### **BORROWING**

The KLP Banken Group's external financing comprises of deposits, certificates and bonds. On the date of reporting, deposits from individuals and companies were NOK 8.7 billion and issued securities amounted to NOK 23.5 billion. Of the issued securities, covered bonds (OMF) issued by KLP Kommunekreditt AS represented NOK 17.3 billion, while KLP Boligkreditt AS had NOK 3.7 billion outstanding. All covered bonds issues have achieved AAA rating.

#### **RISK AND CAPITAL ADEQUACY**

The KLP Banken Group is exposed to various types of risk. The bank has established a framework for risk management aimed at ensuring that risks are identified, analysed and subjected to management using policies, limits, procedures and instructions. The bank is to have a prudent risk profile and earnings are to be principally a result of borrowing and lending activity as well as liquidity management. This means that the bank is to have low market risk, and interest and foreign-exchange risk arising within the borrowing and lending activity is reduced using derivatives. The bank is to have

responsible long-term financing and limits have been established to ensure that that this objective is achieved. The credit risk in the bank is low and the bank's lending is limited to loans with local government risk and loans with lien on housing and leisure property. Management of the bank's liquidity is conducted through investments in banks satisfying credit quality requirements and in securities in accordance with Board-approved credit lines. The Group's securities portfolio has high credit quality.

KLP banken expanded the equity by NOK 250 million in desember 2016. At the end of the fourth quarter, eligible Tier 1 and Tier 2 capital i.a.w. the capital adequacy rules was NOK 1 752.6 million. Eligible Tier 1 and Tier 2 capital comprises core capital only. The corresponding figure for last year was NOK 1 480.5 million. Lending is risk-weighted in accordance with the authorities' capital adequacy regulations. The KLP Banken Group had a capital adequacy ratio of 18.3 per cent at the end of the fourth quarter, against 17.6 per cent on the same date last year. The minimum statutory requirement is 11.0 per cent core capital adequacy and 15.0 per cent capital adequacy.

# **Income statement**

| NOTE | NOK THOUSANDS   | Q4 2016  | Q4 2015  | 01.01.2016<br>-31.12.2016 | 01.01.2015<br>-31.12.2015 |
|------|---|----------|----------|---------------------------|---------------------------|
|      | Interest income   | 192 866  | 196 177  | 765 615                   | 817 991                   |
|      | Interest expense  | -147 912 | -142 177 | -571 301                  | -630 928                  |
| 3    | Net interest income   | 44 954   | 54 000   | 194 314                   | 187 063                   |
|      | Commision income and income from banking services                   | 3 150    | 2 688    | 10 966                    | 11 280                    |
|      | Commision cost and cost from banking services                       | -319     | -297     | -1 564                    | -1 074                    |
|      | Net charges and commission income                                   | 2 831    | 2 391    | 9 402                     | 10 205                    |
|      | Other fee income  | 14 278   | 14 433   | 57 028                    | 57 648                    |
| 16   | Net gain/ (loss) financial instruments                              | -7 416   | -6 387   | 11 119                    | -34 111                   |
|      | Total other operating income  | 6 861    | 8 046    | 68 146                    | 23 537                    |
|      | Salaries and administrative costs                                   | -17 716  | -21 155  | -57 801                   | -60 824                   |
|      | Depreciation  | -1 132   | -1 422   | -4 146                    | -3 396                    |
|      | Impairment  | 0        | -1 338   | 0                         | -1 338                    |
|      | Other operating expenses  | -34 566  | -24 121  | -117 551                  | -104 595                  |
|      | Total operating expenses  | -53 414  | -46 698  | -179 498                  | -170 153                  |
| 14   | Net loan losses   | -654     | -1 140   | -1 119                    | -1 034                    |
|      | Operating profit/loss before tax                                    | 577      | 16 599   | 91 244                    | 49 618                    |
|      | Tax ordinary income   | -144     | -4 956   | -22 382                   | -14 240                   |
|      | Profit/loss for the period  | 433      | 11 643   | 68 862                    | 35 378                    |
|      | Estimate difference, pension obligation and assets                  | 1890     | 4 175    | -863                      | 7 012                     |
|      | Tax on actuarial gains and losses                                   | -472     | -1 127   | 216                       | -1 893                    |
|      | Items that will not be reclassified to profit and loss              | 1 418    | 3 048    | -647                      | 5 119                     |
|      | Changes in the fair value at available for sale financial assets    | 118      | 0        | 121                       | 0                         |
|      | Tax on changes in fair value of available for sale finansial assets | -29      | 0        | -30                       | 0                         |
|      | Items that may be reclassified to profit and loss                   | 89       | 0        | 91                        | 0                         |
|      | Other comprehensive income for the period                           | 1507     | 3 048    | -556                      | 5 119                     |
|      | Comprehensive income for the period                                 | 1940     | 14 691   | 68 306                    | 40 497                    |

# **Balance sheet**

| NOTE | NOK THOUSANDS                               | 31.12.2016 | 31.12.2015 |
|------|---|------------|------------|
|      | ASSETS                                      |            |            |
|      | Loans to credit institutions                | 1548 082   | 973 591    |
| 4    | Loans to customers                          | 29 962 467 | 26 359 449 |
| 13   | Interest-bearing securities                 | 2 717 513  | 3 783 373  |
|      | Shareholdings                               | 394        | 265        |
|      | Financial derivatives                       | 123 179    | 148 375    |
|      | Deffered tax assets                         | 3 483      | 9 542      |
|      | Fixed assets                                | 538        | 468        |
|      | Intangible assets                           | 19 955     | 17 784     |
| 10   | Other assets                                | 3 370      | 1 593      |
|      | Total assets                                | 34 378 980 | 31 294 440 |
|      | LIABILITIES AND OWNERS EQUITY               |            |            |
|      | LIABILITIES                                 |            |            |
| 7    | Debt securities issued                      | 23 451 374 | 21 901 660 |
|      | Deposits and borrowings from the public     | 8 687 859  | 7 426 181  |
|      | Financial derivatives                       | 253 615    | 366 706    |
|      | Deffered tax liabilities                    | 0          | 24 514     |
| 11   | Other Liabilities                           | 89 576     | 29 643     |
| 11   | Provision for accrued costs and liabilities | 46 174     | 37 920     |
|      | Total liabilities                           | 32 528 599 | 29 786 624 |
|      | EQUITY                                      |            |            |
|      | Share capital                               | 982 500    | 855 000    |
|      | Share premium                               | 657 500    | 535 000    |
|      | Retained earnings                           | 210 381    | 117 816    |
|      | Total equity                                | 1 850 381  | 1 507 816  |
|      | Total liabilities and equity                | 34 378 980 | 31 294 440 |

# Statement of changes in equity

| 2016<br>NOK THOUSANDS                     | Share<br>capital | Share<br>premium | Retained<br>earnings | Total<br>equity |
|---|------------------|------------------|----------------------|-----------------|
| Equity 1 January 2016                     | 855 000          | 535 000          | 117 816              | 1 507 816       |
| Profit for the period                     | 0                | 0                | 68 862               | 68 862          |
| Other comprehensive income                | 0                | 0                | -556                 | -556            |
| Total comprehensive income for the period | 0                | 0                | 68 306               | 68 306          |
| Group contribution received               | 0                | 0                | 90 520               | 90 520          |
| Group contribution made                   | 0                | 0                | -66 261              | -66 261         |
| Owners' equity received during the period | 127 500          | 122 500          | 0                    | 250 000         |
| Total transactions with the owners        | 127 500          | 122 500          | 24 259               | 274 259         |
| Equity 31 December 2016                   | 982 500          | 657 500          | 210 381              | 1 850 381       |

| 2015<br>NOK THOUSANDS                     | Share<br>capital | Share<br>premium | Retained<br>earnings | Total<br>equity |
|---|------------------|------------------|----------------------|-----------------|
| Equity 1 January 2015                     | 750 000          | 440 000          | 95 218               | 1 285 218       |
| Profit for the period                     | 0                | 0                | 35 378               | 35 378          |
| Other comprehensive income                | 0                | 0                | 5 119                | 5 119           |
| Total comprehensive income for the period | 0                | 0                | 40 497               | 40 497          |
| Group contribution received               | 0                | 0                | 4 980                | 4 980           |
| Group contribution made                   | 0                | 0                | -22 879              | -22 879         |
| Owners' equity received during the period | 105 000          | 95 000           | 0                    | 200 000         |
| Total transactions with the owners        | 105 000          | 95 000           | -17 899              | 182 101         |
| Equity 31 December 2015                   | 855 000          | 535 000          | 117 816              | 1 507 816       |

# Statement of cash flow

| NOV THOUGHUD   | 01.01.2016  | 01.01.2015  |
|--|-------------|-------------|
| NOK THOUSANDS  | -31.12.2016 | -31.12.2015 |
| OPERATING ACTIVITIES   |             |             |
| Payments received from customers - interest, commission & charges                    | 706 238     | 776 367     |
| Payments to customers - interest, commission & charges                               | -119 632    | -150 819    |
| Net receipts/disbursements on loans customers & credit institutions                  | -3 828 660  | -1 614 588  |
| Net receipts on customer deposits banking  | 1 263 356   | 1 175 318   |
| Net receipts/disbursements on operations   | -103 142    | -106 447    |
| Payments to employees, pension schemes, employer's social security contribution etc. | -54 296     | -59 268     |
| Net interest investment accounts   | 13 420      | 18 517      |
| Net receipts/disbursements from operating activities                                 | 90 935      | 70 349      |
| Income tax paid  | 0           | 0           |
| Net cash flow from operating activities  | -2 031 780  | 109 429     |
| INVESTMENT ACTIVITIES  |             |             |
| Payments on the purchase of securities   | 3 994 493   | 2 474 691   |
| Receipts on sale of securities   | -2 917 899  | -2 804 539  |
| Receipts of interest from securities   | 59 173      | 53 267      |
| Payments on the purchase of tangible fixed assets                                    | -6 386      | -3 320      |
| Net cash flow from investment activities   | 1 129 381   | -279 901    |
| FINANCING ACTIVITIES   |             |             |
| Net receipts/disbursements on loans from credit institutions                         | 1 618 417   | 310 301     |
| Net payment of interest on loans   | -387 798    | -437 823    |
| Receipts on issue of owners' equity  | 250 000     | 200 000     |
| Group contributions made   | -250        | -27 080     |
| Net cash flows from financing activities   | 1 480 369   | 45 398      |
|  |             |             |
| Net cash flow during the period  | 577 970     | -125 074    |
| Cash and cash equivalents at the start of the period                                 | 945 275     | 1 070 349   |
| Cash and cash equivalents at the end of the period                                   | 1 523 245   | 945 275     |
| Net receipts/ disbursements (-) of cash  | 577 970     | -125 074    |

# Notes to the accounts

# KLP BANKEN AS GROUP

## **NOTE 1** General information

KLP Banken AS was formed on 25 February 2009. KLP Banken AS owns all the shares in KLP Kommunekreditt AS and KLP Boligkreditt AS. These companies together form the KLP Banken AS Group. KLP Banken AS and its subsidiaries provide or acquire loans to Norwegian municipalities and county authorities, as well as to companies with public sector guarantee. The lending activities are principally financed by issuance of covered bonds. The Group also offers standard banking products to private customers. KLP Banken AS is registered and domiciled in Norway. It's head office is at Beddingen 8 in Trondheim. The company has a branch office in Oslo.

The company, KLP Banken AS, is a subsidiary of KLP Bankholding AS, which is in turn is wholly owned by Kommunal Landspensjonskasse (KLP). KLP is a mutual insurance company.

## NOTE 2 Accounting principles

The interim report includes the consolidated financial statements of KLP Banken AS for the period 1 January 2016 – 31 December 2016. The interim consolidated financial statements have not been audited.

The interim consolidated Financial Statements have been prepared in accordance with IAS 34 "Interim Financial Reporting".

There are no changes in accounting principles in 2016 that have been of significance for the interim consolidated Financial Statements following the 4th quarter. Attention is drawn to KLP Banken's Annual Report for 2015 for detailed description of accounting principles.

**KLP** Banken AS Group Q4 2016 Page 10

# **NOTE 3** Net interest income

| NOK THOUSANDS   | 01.01.2016<br>-31.12.2016 | 01.01.2015<br>-31.12.2015 |
|---|---------------------------|---------------------------|
| Interest on loans to and receivables from credit institutions | 13 661                    | 18 578                    |
| Interest on loans to customers                                | 695 605                   | 744 398                   |
| Interest on securities  | 56 349                    | 55 015                    |
| Total interest income   | 765 615                   | 817 991                   |
| Interest on liabilities to credit institutions                | 451 241                   | 480 948                   |
| Interest on liabilities to customers                          | 118 044                   | 149 738                   |
| Premium/discount on covered bonds                             | 2 544                     | -414                      |
| Other interest costs  | -528                      | 656                       |
| Total interest costs  | 571 301                   | 630 928                   |
| Net interest income   | 194 314                   | 187 063                   |

# NOTE 4 Loans to customers

| NOK THOUSANDS  | 31.12.2016 | 31.12.2015 |
|--|------------|------------|
| Loans to cutomers before write-downs                                   | 29 681 769 | 25 943 953 |
| Individual write-downs   | -1 545     | -1 328     |
| Write-downs by group   | -706       | 0          |
| Loans to cutomers after write-downs                                    | 29 679 518 | 25 942 625 |
| Accured interest   | 84 310     | 83 956     |
| Change in fair value due to interest rate changes (fair value hedging) | 198 639    | 332 868    |
| Loans to customers   | 29 962 467 | 26 359 449 |

# NOTE 5 Categories of financial instruments

| NOK THOUSANDS                                | 31.12.2016        |               | 31.12.2015           |               |
|--|-------------------|---------------|----------------------|---------------|
|  | Capitalized value | Fair<br>value | Capitalized<br>value | Fair<br>value |
| FINANCIAL ASSETS AT FAIR VALUE               |                   |               |                      |               |
| Fixed-income securities                      | 2 717 513         | 2 717 513     | 3 783 373            | 3 783 373     |
| Total financial assets at fair value         | 2 717 513         | 2 717 513     | 3 783 372            | 3 783 372     |
| FINANCIAL ASSETS AT FAIR VALUE HEDGING       |                   |               |                      |               |
| Loans to Norwegian local administrations     | 5 164 845         | 5 186 458     | 5 558 168            | 5 526 008     |
| Loans to retail customers                    | 225 799           | 219 474       | 388 664              | 379 511       |
| Financial derivatives                        | 123 179           | 123 179       | 148 375              | 148 375       |
| Total financial assets at fair value hedging | 5 513 823         | 5 529 111     | 6 095 207            | 6 053 894     |

KLP Banken AS Group Q4 2016 Page 11

**NOTE 5** Categories of financial instruments — cont.

| NOK THOUSANDS   | 31.12.2016        |               | 31.12.2              | 2015          |
|---|-------------------|---------------|----------------------|---------------|
|   | Capitalized value | Fair<br>value | Capitalized<br>value | Fair<br>value |
| FINANCIAL ASSETS AVAILABLE FOR SALE                               |                   |               |                      |               |
| Shares and holdings   | 394               | 394           | 265                  | 265           |
| Total financial assets available for sale                         | 394               | 394           | 265                  | 265           |
| FINANCIAL ASSETS AT AMORTIZED COST                                |                   |               |                      |               |
| Loans to and receivables from credit institutions                 | 1548 082          | 1548 082      | 973 591              | 973 591       |
| Loans to Norwegian local administrations                          | 12 081 008        | 12 071 700    | 10 088 101           | 10 080 287    |
| Loans to retail customers   | 12 490 815        | 12 490 815    | 10 324 515           | 10 324 515    |
| Total financial assets at amortized cost                          | 26 119 905        | 26 110 597    | 21 386 205           | 21 378 393    |
| Total financial assets  | 34 351 634        | 34 357 614    | 31 265 052           | 31 215 925    |
| LIABILITIES TO CREDIT INSTITUTIONS AT FAIR VALUE HEDGING          |                   |               |                      |               |
| Liabilities created on issuance of securities                     | 2 254 557         | 2 268 492     | 2 018 823            | 2 031 421     |
| Financial derivatives   | 253 615           | 253 615       | 366 706              | 366 706       |
| Total financial liabilities at fair value hedging                 | 2 508 172         | 2 522 107     | 2 385 529            | 2 398 127     |
| LIABILITIES TO CREDIT INSTITUTIONS AND DEPOSITS AT AMORTIZED COST |                   |               |                      |               |
| Liabilities created on issuance of securities                     | 21 196 817        | 21 577 190    | 19 882 837           | 19 731 677    |
| Deposits from customers   | 8 687 859         | 8 687 859     | 7 426 181            | 7 426 181     |
| Total financial liabilities at amortized cost                     | 29 884 677        | 30 265 049    | 27 309 017           | 27 157 858    |
| Total financial liabilities                                       | 32 392 849        | 32 787 156    | 29 694 546           | 29 555 985    |

Fair value shall be a representative price based on what a corresponding asset or liability would have been traded for on normal market terms and conditions. A financial instrument is considered to be listed in an active market if the listed price is simply and regularly available from a stock market, dealer, broker, industry grouping, price setting service or regulatory authority, and these prices represent actual and regularly occurring transactions at arm's length. If the market for the security is not active, or the security is not listed on a stock market or similar, valuation techniques are used to set fair value. These are based for example on information on recently completed transactions carried out on business terms and conditions, reference to trading in similar instruments and pricing using externally collected yield curves and yield spread curves. As far as possible the estimates are based on externally observable market data and rarely on companyspecific information.

## THE DIFFERENT FINANCIAL INSTRUMENTS ARE THUS PRICED IN THE FOLLOWING WAY:

#### Fixed-income securities - government

Bloomberg is used as a source for pricing Norwegian government bonds. It is Oslo Børs (Stock Exchange) that provides the price (via Bloomberg). The prices are compared with the prices from Reuters to reveal any errors.

# Fixed-income securities - other than government

Norwegian fixed-income securities, except government are priced directly on prices from Nordic Bond Pricing. Those securities that are not included in Nordic Bond Pricing are priced theoretically. The theoretical price is based on the assumed present value on the sale of the position. A zero-coupon curve is used for discounting. The zero-coupon curve is adjusted upwards by means of a credit spread, which is to take account of the risk the bond entails. The credit spread is calculated on the basis of a spread curve taking account of the duration of the bond. Nordic Bond Pricing is the main source of spread curves.

### Financial derivatives

These transactions are valued based on the applicable swap curve at the time of valuation. Derivative contracts are to be used only to hedge balance amounts and to enable payments obligations to be met. Derivative contracts may be struck only with counterparties with high credit quality.

# Fair value of loans to Norwegian local administrations, loans to retail customers and deposits.

Fair value of lending and deposits without fixed interest rates is considered virtually the same as book value since the contract terms are continuously changed in step with market interest rates. Fair value of fixedrate loans is calculated by discounting contractual cash flows by the marked rate including a relevant risk margin on the reporting date.

# Fair value of loans to and receivables from credit institutions

All receivables from credit institutions (bank deposits) are at variable interest rates. Fair value of these is considered virtually the same as book value since the contract terms are continuously changed in step with market interest rates.

# Fair value of liabilities to credit institutions

These transactions are valued using a valuation model, including relevant credit spread adjustments obtained from the market.

## Liabilities created on issuance of securities

Fair value in this category is determined on the basis of internal valuation models based on external observable data.

# NOTE 6 Fair value hierarchy

| 31.12.2016<br>NOK THOUSANDS                                | Level 1 | Level 2    | Level 3 | Total      |
|--|---------|------------|---------|------------|
| ASSETS   |         |            |         |            |
| Financial assets recognized at fair value:                 |         |            |         |            |
| Fixed-income securities                                    | 200 701 | 2 516 812  | 0       | 2 717 513  |
| Shareholdings  | 0       | 0          | 394     | 394        |
| Financial derivatives                                      | 0       | 123 179    | 0       | 123 179    |
| Total financial assets recognized at fair value            | 200 701 | 2 639 991  | 394     | 2 841 085  |
| Financial assets recognized at fair value in Note 5:       |         |            |         |            |
| Loans to retail customers                                  | 0       | 219 474    | 0       | 219 474    |
| Loans to Norwegian local administrations                   | 0       | 5 186 458  | 0       | 5 186 458  |
| Total financial assets at fair value used for hedging      | 0       | 5 405 932  | 0       | 5 405 932  |
| Financial assets at amortized cost:                        |         |            |         |            |
| Loans to and receivables from credit institutions          | 0       | 1 548 082  | 0       | 1 548 082  |
| Loans to retail customers                                  | 0       | 12 490 815 | 0       | 12 490 815 |
| Loans to Norwegian local administrations                   | 0       | 12 071 700 | 0       | 12 071 700 |
| Total financial assets at amortized cost                   | 0       | 26 110 597 | 0       | 26 110 597 |
| LIABILITIES  |         |            |         |            |
| Financial liabilities recognized at fair value:            |         |            |         |            |
| Financial derivatives (liabilities)                        | 0       | 253 615    | 0       | 253 615    |
| Total financial derivatives recognized at fair value       | 0       | 253 615    | 0       | 253 615    |
| Financial liabilities recognized at fair value in Note 5:  |         |            |         |            |
| Liabilities created on issuance of securities              | 0       | 2 268 492  | 0       | 2 268 492  |
| Total financial liabilities at fair value used for hedging | 0       | 2 268 492  | 0       | 2 268 492  |
| Liabilities to credit institutions                         | 0       | 21 577 190 | 0       | 21 577 190 |
| Covered bonds issued                                       | 0       | 8 687 859  | 0       | 8 687 859  |
| Total financial liabilities at amortized cost              | 0       | 30 265 049 | 0       | 30 265 049 |
|  |         |            |         |            |

NOTE 6 Fair value hierarchy — cont.

| Principal assets recognized at fair value:   Prixed-Income securities   99 620   3 683 753   0   3 783 373 373 373 373 373 373 373 373 3   | 31.12.2015<br>NOK THOUSANDS                                | Level 1 | Level 2    | Level 3 | Total      |
|--|--|---------|------------|---------|------------|
| Fixed-income securities         99 620         3 683 753         0         3 783 378 378 378 378 378 378 378 378 37  | ASSETS   |         |            |         |            |
| Braneholdings         0         0         265         265           Financial derivatives         0         148 375         0         148 375           Total financial assets recognized at fair value         99 620         3 832 128         265         3 932 013           Financial assets recognized at fair value in Note 5:         Use of the properties of   | Financial assets recognized at fair value:                 |         |            |         |            |
| Financial derivatives         0         148 375         0         148 375           Total financial assets recognized at fair value         99 620         3 832 128         265         3 932 013           Financial assets recognized at fair value in Note 5:  | Fixed-income securities                                    | 99 620  | 3 683 753  | 0       | 3 783 373  |
| Total financial assets recognized at fair value in Note 5:         3 932 128         265         3 932 013           Financial assets recognized at fair value in Note 5:  | Shareholdings  | 0       | 0          | 265     | 265        |
| Financial assets recognized at fair value in Note 5:           Loans to retail customers         0         379 511         0         379 511           Loans to Norwegian local administrations         0         5 526 008         0         5 526 008           Total financial assets at fair value used for hedging         0         5 905 519         0         5 905 519           Financial assets at amortized cost:         Use of the properties of   | Financial derivatives                                      | 0       | 148 375    | 0       | 148 375    |
| Loans to retail customers         0         379 511         0         379 511           Loans to Norwegian local administrations         0         5 526 008         0         5 526 008           Total financial assets at fair value used for hedging         0         5 905 519         0         5 905 519           Financial assets at amortized cost:         Use of the properties of the proper   | Total financial assets recognized at fair value            | 99 620  | 3 832 128  | 265     | 3 932 013  |
| Loans to Norwegian local administrations         0         5 526 008         0         5 526 008           Total financial assets at fair value used for hedging         0         5 905 519         0         5 905 519           Financial assets at amortized cost:         Use of the properties o | Financial assets recognized at fair value in Note 5:       |         |            |         |            |
| Total financial assets at fair value used for hedging         0         5 905 519         0         5 905 519           Financial assets at amortized cost:         Loans to and receivables from credit institutions         0         973 591         0         973 591           Loans to retail customers         0         10 324 515         0         10 324 515           Loans to Norwegian local administrations         0         10 080 287         0         10 080 287           Total financial assets at amortized cost         0         21 378 393         0         21 378 393           LIABILITIES         Financial liabilities recognized at fair value:           Financial derivatives (liabilities)         0         366 706         0         366 706           Total financial derivatives recognized at fair value in Note 5:         Liabilities recated on issuance of securities         0         2 031 421         0         2 031 421           Total financial liabilities at fair value used for hedging         0         2 031 421         0         2 031 421           Liabilities to credit institutions         0         19 731 677         0         19 731 677           Covered bonds issued         0         7 426 181         0         7 426 181   | Loans to retail customers                                  | 0       | 379 511    | 0       | 379 511    |
| Financial assets at amortized cost:           Loans to and receivables from credit institutions         0         973 591         0         973 591           Loans to retail customers         0         10 324 515         0         10 324 515           Loans to Norwegian local administrations         0         10 080 287         0         10 080 287           Total financial assets at amortized cost         0         21 378 393         0         21 378 393           LIABILITIES           Financial liabilities recognized at fair value:           Financial derivatives (liabilities)         0         366 706         0         366 706           Total financial derivatives recognized at fair value in Note 5:           Liabilities receated on issuance of securities         0         2 031 421         0         2 031 421           Total financial liabilities at fair value used for hedging         0         2 031 421         0         2 031 421           Liabilities to credit institutions         0         19 731 677         0         19 731 677           Covered bonds issued         0         7 426 181         0         7 426 181  | Loans to Norwegian local administrations                   | 0       | 5 526 008  | 0       | 5 526 008  |
| Loans to and receivables from credit institutions         0         973 591         0         973 591           Loans to retail customers         0         10 324 515         0         10 324 515           Loans to Norwegian local administrations         0         10 080 287         0         10 080 287           Total financial assets at amortized cost         0         21 378 393         0         21 378 393           LIABILITIES         Financial liabilities recognized at fair value:           Financial derivatives (liabilities)         0         366 706         0         366 706           Total financial derivatives recognized at fair value in Note 5:         Liabilities recognized at fair value in Note 5:           Liabilities created on issuance of securities         0         2 031 421         0         2 031 421           Total financial liabilities at fair value used for hedging         0         2 031 421         0         2 031 421           Liabilities to credit institutions         0         19 731 677         0         19 731 677           Covered bonds issued         0         7 426 181         0         7 426 181   | Total financial assets at fair value used for hedging      | 0       | 5 905 519  | 0       | 5 905 519  |
| Loans to retail customers       0       10 324 515       0       10 324 515         Loans to Norwegian local administrations       0       10 080 287       0       10 080 287         Total financial assets at amortized cost       0       21 378 393       0       21 378 393         LIABILITIES         Financial liabilities recognized at fair value:         Financial derivatives (liabilities)       0       366 706       0       366 706         Total financial derivatives recognized at fair value in Note 5:       5       5       5       5       5       6       0       366 706       0       2031 421       0       2031 421       0       2031 421       0       2031 421       0       2031 421       0       2031 421       0       367 706  | Financial assets at amortized cost:                        |         |            |         |            |
| Loans to Norwegian local administrations         0         10 080 287         0         10 080 287           Total financial assets at amortized cost         0         21 378 393         0         21 378 393           LIABILITIES           Financial liabilities recognized at fair value:           Financial derivatives (liabilities)         0         366 706         0         366 706           Total financial derivatives recognized at fair value in Note 5:         5         5         5         6         2         0         2 031 421         0         2 031 421           Total financial liabilities at fair value used for hedging         0         2 031 421         0         2 031 421           Total financial liabilities to credit institutions         0         19 731 677         0         19 731 677           Covered bonds issued         0         7 426 181         0         7 426 181   | Loans to and receivables from credit institutions          | 0       | 973 591    | 0       | 973 591    |
| Total financial assets at amortized cost         0         21 378 393         0         21 378 393           LIABILITIES           Financial liabilities recognized at fair value:           Financial derivatives (liabilities)         0         366 706         0         366 706           Total financial derivatives recognized at fair value         0         366 706         0         366 706           Financial liabilities recognized at fair value in Note 5:         Use 2 031 421         0         2 031 421           Total financial liabilities at fair value used for hedging         0         2 031 421         0         2 031 421           Liabilities to credit institutions         0         19 731 677         0         19 731 677           Covered bonds issued         0         7 426 181         0         7 426 181   | Loans to retail customers                                  | 0       | 10 324 515 | 0       | 10 324 515 |
| LIABILITIES         Financial liabilities recognized at fair value:         Financial derivatives (liabilities)       0       366 706       0       366 706         Total financial derivatives recognized at fair value       0       366 706       0       366 706         Financial liabilities recognized at fair value in Note 5:         Liabilities created on issuance of securities       0       2 031 421       0       2 031 421         Total financial liabilities at fair value used for hedging       0       2 031 421       0       2 031 421         Liabilities to credit institutions       0       19 731 677       0       19 731 677         Covered bonds issued       0       7 426 181       0       7 426 181  | Loans to Norwegian local administrations                   | 0       | 10 080 287 | 0       | 10 080 287 |
| Financial liabilities recognized at fair value:  Financial derivatives (liabilities)  0 366 706  Total financial derivatives recognized at fair value  0 366 706  Total financial liabilities recognized at fair value in Note 5:  Liabilities created on issuance of securities  0 2 031 421  Total financial liabilities at fair value used for hedging  0 2 031 421  Liabilities to credit institutions  0 19 731 677  Covered bonds issued  0 7 426 181  | Total financial assets at amortized cost                   | 0       | 21 378 393 | 0       | 21 378 393 |
| Financial derivatives (liabilities)       0       366 706       0       366 706         Total financial derivatives recognized at fair value       0       366 706       0       366 706         Financial liabilities recognized at fair value in Note 5:       Value of the properties       0       2 031 421       0       2 031 421         Total financial liabilities at fair value used for hedging       0       2 031 421       0       2 031 421         Liabilities to credit institutions       0       19 731 677       0       19 731 677         Covered bonds issued       0       7 426 181       0       7 426 181  | LIABILITIES  |         |            |         |            |
| Total financial derivatives recognized at fair value 0 366 706  Financial liabilities recognized at fair value in Note 5:  Liabilities created on issuance of securities 0 2 031 421 0 2 031 421  Total financial liabilities at fair value used for hedging 0 2 031 421 0 2 031 421  Liabilities to credit institutions 0 19 731 677 0 19 731 677  Covered bonds issued 0 7 426 181   | Financial liabilities recognized at fair value:            |         |            |         |            |
| Financial liabilities recognized at fair value in Note 5:  Liabilities created on issuance of securities  0 2 031 421  0 2 031 421  Total financial liabilities at fair value used for hedging  0 2 031 421  0 2 031 421  Liabilities to credit institutions  0 19 731 677  Covered bonds issued  0 7 426 181  | Financial derivatives (liabilities)                        | 0       | 366 706    | 0       | 366 706    |
| Liabilities created on issuance of securities       0       2 031 421       0       2 031 421         Total financial liabilities at fair value used for hedging       0       2 031 421       0       2 031 421         Liabilities to credit institutions       0       19 731 677       0       19 731 677         Covered bonds issued       0       7 426 181       0       7 426 181   | Total financial derivatives recognized at fair value       | 0       | 366 706    | 0       | 366 706    |
| Total financial liabilities at fair value used for hedging02 031 42102 031 421Liabilities to credit institutions019 731 677019 731 677Covered bonds issued07 426 18107 426 181   | Financial liabilities recognized at fair value in Note 5:  |         |            |         |            |
| Liabilities to credit institutions       0       19 731 677       0       19 731 677         Covered bonds issued       0       7 426 181       0       7 426 181  | Liabilities created on issuance of securities              | 0       | 2 031 421  | 0       | 2 031 421  |
| Covered bonds issued 0 7 426 181 0 7 426 181   | Total financial liabilities at fair value used for hedging | 0       | 2 031 421  | 0       | 2 031 421  |
|  | Liabilities to credit institutions                         | 0       | 19 731 677 | 0       | 19 731 677 |
| Total financial liabilities at amortized cost 0 27 157 858 0 27 157 858  | Covered bonds issued                                       | 0       | 7 426 181  | 0       | 7 426 181  |
|  | Total financial liabilities at amortized cost              | 0       | 27 157 858 | 0       | 27 157 858 |

| NOK THOUSANDS                      | Book value<br>31.12.2015 | Book value<br>31.12.2016 |
|------------------------------------|--------------------------|--------------------------|
| CHANGES IN LEVEL 3 UNLISTED SHARES |                          |                          |
| Opening balance 1 Jan              | 265                      | 265                      |
| Sold                               | 0                        | 0                        |
| Bought                             | 0                        | 7                        |
| Unrealized changes                 | 0                        | 121                      |
| Closing balance                    | 265                      | 394                      |
| Realized gains/losses              | 0                        | 0                        |

Fair value shall be a representative price based on what a corresponding asset or liability would have been traded for at normal market terms and conditions. Highest quality in regard to fair value is based on listed prices in an active market. A financial instrument is considered as listed in an active market if listed prices are simply and regularly available from a stock market, dealer, broker, industry group, price-setting service or regulatory authority, and these prices represent actual and regularly occurring transactions at arm's length.

Level 1: Instruments at this level obtain fair value from listed prices in an active market for identical assets or liabilities to which the entity has access at the reporting date. Examples of instruments in Level 1 are stock market listed securities.

Level 2: Instruments at this level obtain fair value from observable market data. This includes prices based on identical instruments, but where the instrument does not maintain a high enough trading frequency and is therefore not considered to be traded in an active market, as well as prices based on corresponding assets and price-leading indicators that can be confirmed from market information. Example instruments at Level 2 are fixed-income securities priced on the basis of interest rate paths.

Level 3: Instruments at Level 3 contain non-observable market data or are traded in markets considered to be inactive. The rice is based generally on discrete calculations where the actual fair value may deviate if the instrument were to be traded.

# NOTE 7 Securities liabilities - stock exchange listed covered bonds and cerftificates

| NOK THOUSANDS                | 31.12.2016 | 31.12.2015 |
|------------------------------|------------|------------|
| Bond debt, nominal amount    | 26 685 000 | 22 355 000 |
| Adjustments                  | 66 385     | 122 014    |
| Accured interest             | 68 989     | 54 646     |
| Own holdings, nominal amount | -3 369 000 | -630 000   |
| Total debt securities issued | 23 451 374 | 21 901 660 |

# Changes in debt securities issued

| NOK THOUSANDS                | Balance sheet<br>31.12.2016 | Issued    | Matured/<br>redeemed | Other<br>adjustements | Balance sheet<br>31.12.2015 |
|------------------------------|-----------------------------|-----------|----------------------|-----------------------|-----------------------------|
| Bond debt, nominal amount    | 26 685 000                  | 8 795 000 | -4 465 000           | 0                     | 22 355 000                  |
| Adjustments                  | 66 385                      | 0         | 0                    | -55 629               | 122 014                     |
| Accured interest             | 68 989                      | 0         | 0                    | 14 344                | 54 646                      |
| Own holdings, nominal amount | -3 369 000                  | 0         | -2 739 000           | 0                     | -630 000                    |
| Total debt securities issued | 23 451 374                  | 8 795 000 | -7 204 000           | -41 285               | 21 901 660                  |

NOTE 8 Financial assets and liabilities subject net settlement

| 31.12.2016<br>NOK THOUSANDS |  |   |            |                          | elated sums that are not presented net |                      |
|-----------------------------|--|---|------------|--------------------------|--|----------------------|
|                             | Gross financial<br>assets/<br>liabilites | Gross assets/<br>liabilities<br>presented net | Book value | Financial<br>instruments | Security<br>In cash                    | Net recognised value |
| ASSETS                      |  |   |            |                          |  |                      |
| Financial derivatives       | 123 179                                  | 0   | 123 179    | -123 179                 | -900                                   | 0                    |
| Total                       | 123 179                                  | 0   | 123 179    | -123 179                 | -900                                   | 0                    |
| LIABILITIES                 |  |   |            |                          |  |                      |
| Financial derivatives       | 253 615                                  | 0   | 253 615    | -123 179                 | 0                                      | 130 436              |
| Total                       | 253 615                                  | 0   | 253 615    | -123 179                 | 0                                      | 130 436              |

| 31.12.2015<br>NOK THOUSANDS |  |   |            |                          | Related sums tha<br>not presented r |                      |
|-----------------------------|--|---|------------|--------------------------|-------------------------------------|----------------------|
|                             | Gross financial<br>assets/<br>liabilites | Gross assets/<br>liabilities<br>presented net | Book value | Financial<br>instruments | Security<br>In cash                 | Net recognised value |
| ASSETS                      |  |   |            |                          |                                     |                      |
| Financial derivatives       | 148 375                                  | 0   | 148 375    | -148 375                 | -2 900                              | 0                    |
| Total                       | 148 375                                  | 0   | 148 375    | -148 375                 | -2 900                              | 0                    |
| LIABILITIES                 |  |   |            |                          |                                     |                      |
| Financial derivatives       | 366 706                                  | 0   | 366 706    | -148 375                 | -1 020                              | 217 311              |
| Total                       | 366 706                                  | 0   | 366 706    | -148 375                 | -1 020                              | 217 311              |

The purpose of the note is to show the potential effect of netting agreements at the KLP Banken AS Group . The note shows derivative positions in the financial position statement.

# NOTE 9 Transactions with related parties

| NOK THOUSANDS   | 01.01.2016<br>-31.12.2016 | 01.01.2015<br>-31.12.2015 |
|---|---------------------------|---------------------------|
| INCOME STATEMENT ITEMS                                  |                           |                           |
| KLP, fees lending management                            | 57 000                    | 57 620                    |
| KLP Kapitalforvaltning AS, fees for services provided   | -438                      | -422                      |
| KLP, rent   | -5 454                    | -3 692                    |
| KLP, pension premium                                    | -7 442                    | -7 887                    |
| KLP, staff services (at cost)                           | -53 717                   | -46 386                   |
| KLP Group companies, subsidised interest employee loans | 2 233                     | 1 065                     |
| Total   | -7 818                    | 298                       |

| NOK THOUSANDS                                    | 31.12.2016 | 31.12.2015 |
|--|------------|------------|
| FINANCIAL POSTITION STATEMENT ITEMS              |            |            |
| KLP, net internal accounts                       | -14 895    | -8 498     |
| KLP, loan settlement                             | -50 525    | -16 448    |
| KLP Group companies, net other internal accounts | 228        | 358        |
| Total  | -65 192    | -24 588    |

Transactions with related parties are carried out at general market terms and conditions, with the exception of the Company's share of common functions (staff services), which are allocated at cost. The receivable is based on actual use. All internal receivables are settled as they arise.

# NOTE 10 Other assets

| NOK THOUSANDS             | 31.12.2016 | 31.12.2015 |
|---------------------------|------------|------------|
| Intercompany receivables  | 610        | 437        |
| Miscellaneous receivables | 2 487      | 0          |
| Prepaid expenses          | 273        | 1 156      |
| Total                     | 3 370      | 1 593      |

# NOTE 11 Other liabilities and provision for accrued costs

| NOK THOUSANDS                       | 31.12.2016 | 31.12.2015 |
|-------------------------------------|------------|------------|
| Creditors                           | 5 013      | 1 583      |
| Intercompany payables               | 65 802     | 25 025     |
| Other liabilities                   | 18 761     | 3 035      |
| Total other liabilities             | 89 576     | 29 643     |
| Withholding tax                     | 2 837      | 2 738      |
| Social security costs               | 2 090      | 1 982      |
| Holiday pay                         | 4 914      | 4 499      |
| Pension obligations                 | 26 279     | 22 505     |
| VAT                                 | 264        | 170        |
| Provisioned costs                   | 9 790      | 6 027      |
| Total accrued costs and liabilities | 46 174     | 37 920     |

# NOTE 12 Capital adequacy

| NOK THOUSANDS  | 31.12.2016 | 31.12.2015 |
|--|------------|------------|
| Share capital and share premium fund                 | 1 640 000  | 1 390 000  |
| Other owners' equity                                 | 142 075    | 117 816    |
| Total owners' equity                                 | 1 782 075  | 1 507 816  |
| Interim profit/loss                                  | 0          | 0          |
| Deduction goodwill and other intangible assets       | -19 955    | -17 784    |
| Deferred tax asset                                   | -9 542     | -9 542     |
| Core capital/Tier 1 capital                          | 1 752 578  | 1480 490   |
| Supplementary capital/Tier 2 capital                 | 0          | 0          |
| Supplementary capital/Tier 2 capital                 | 0          | 0          |
| Total eligible own funds (Tier 1 and Tier 2 capital) | 1752 578   | 1 480 490  |
| Capital requirement                                  | 768 071    | 672 968    |
| Surplus of own funds (Tier 1 and Tier 2 capital)     | 984 507    | 807 522    |

# NOTE 12 Capital adequacy — cont.

| NOK THOUSANDS   | 31.12.2016 | 31.12.2015 |
|---|------------|------------|
| Estimate basis credit risk:   |            |            |
| Institutions  | 341 278    | 229 347    |
| Local and regional authorities (incl. municipalities/county administations) | 3 491 045  | 3 339 625  |
| Investments with mortgage security in real estate                           | 5 038 937  | 4 079 989  |
| Investments fallen due  | 65 763     | 98 091     |
| Covered bonds   | 231 124    | 262 689    |
| Other holdings  | 31 180     | 899        |
| Calculation basis credit risk   | 9 199 327  | 8 010 640  |
| Credit risk   | 735 946    | 640 851    |
| Operating risk  | 31 957     | 32 117     |
| Credit valuation adjustments (CVA)  | 168        | 0          |
| Total capital requirement assets  | 768 071    | 672 968    |
| Core capital adequacy ratio   | 18.3 %     | 17.6 %     |
| Supplementary capital ratio   | 0.0 %      | 0.0 %      |
| Capital adequacy ratio  | 18.3 %     | 17.6 %     |
| Leverage ratio  | 5.0 %      | 4.7 %      |

| Capital requirement per 31.12.2016        | Tier 1 capital | Tier 2 capital | Tier 1 and tier 2 capital |
|---|----------------|----------------|---------------------------|
| Minimum requirement excl. buffers         | 4.5 %          | 3.5 %          | 8.0 %                     |
| Protective buffer                         | 2.5 %          | 0.0 %          | 2.5 %                     |
| Systemic risk buffer                      | 3.0 %          | 0.0 %          | 3.0 %                     |
| Counter-cyclical capital buffer           | 1.5 %          | 0.0 %          | 1.5 %                     |
| Current capital requirement incl. buffers | 11.5 %         | 3.5 %          | 15.0 %                    |

# NOTE 13 Fixed-income securities

| NOK THOUSANDS                 | 31.12.2016       |                 | 31.12.2015       |                 |
|-------------------------------|------------------|-----------------|------------------|-----------------|
|                               | Acquisition cost | Market<br>value | Acquisition cost | Market<br>value |
| Certificates                  | 200 587          | 200 701         | 1 044 836        | 1 048 173       |
| Bonds                         | 2 502 618        | 2 516 812       | 2 737 387        | 2 735 200       |
| Total fixed-income securities | 2 703 205        | 2 717 513       | 3 782 223        | 3 783 373       |

Fixed income securities are brought to account at market value, including accured but not due interests.

# NOTE 14 Losses on lending

| NOK THOUSANDS                    | 01.01.2016<br>-31.12.2016 | 01.01.2015<br>-31.12.2015 |
|----------------------------------|---------------------------|---------------------------|
| Known losses                     | -196                      | -278                      |
| Reversal of previous write-downs | 12                        | 562                       |
| Change in individual write-downs | -229                      | -1 318                    |
| Change in write-downs by group   | -706                      | 0                         |
| Total loss on lending            | -1 119                    | -1 034                    |

| NOK THOUSANDS   | 31.12.2016 | 31.12.2015 |
|---|------------|------------|
| Balance of write-down losses on lending 1 January         | 1 329      | 573        |
| Reversal of write-down on individual loans for the period | -12        | -562       |
| Write-down on individual loans for the period             | 229        | 1 318      |
| Write-down by group loans for the period                  | 706        | 0          |
| Total write-down on loans                                 | 2 252      | 1 329      |
| Gross default exceeding 90 days                           | 22 230     | 29 339     |
| Gross other doubtful loans                                | 0          | 0          |

This applies to housing loans. Losses or write downs are not expected on loans in default in the public sector.

# NOTE 15 Contingent liabilites

| NOK THOUSANDS                              | 31.12.2016 | 31.12.2015 |
|--|------------|------------|
| Credit facilities for lending not utilized | 452 389    | 351 309    |
| Loan promise                               | 424 652    | 273 714    |
| Total contingent liabilities               | 877 041    | 625 023    |

# NOTE 16 Net gain/(loss) on financial instruments

| NOK THOUSANDS   | 01.01.2016<br>-31.12.2016 | 01.01.2015<br>-31.12.2015 |
|---|---------------------------|---------------------------|
| Net gain/(loss) on fixed-income securities  | 18 426                    | -30 077                   |
| Net gain/(loss) financial derivatives and realized amortization linked to lending | 1867                      | 2 054                     |
| Net gain/(loss) financial derivatives and realized repurchase of own debt         | -10 211                   | -5 051                    |
| Net value change lending and borrowing, hedge accounting                          | -54                       | -202                      |
| Other financial income and expenses   | 1 091                     | -834                      |
| Total   | 11 119                    | -34 111                   |

# NOTE 17 Pension obligations - own employees

| NOK THOUSANDS                               | 31.12.2016 | 31.12.2015 |
|---|------------|------------|
| Capitalized net liability                   | 22 505     | 25 381     |
| Pension costs taken to profit/loss          | 8 046      | 8 484      |
| Financial costs taken to profit/loss        | 853        | 834        |
| Actuarial gains and losses                  | -240       | -7 012     |
| Capital activity tax                        | 1 103      | 0          |
| Premiums/supplement paid-in including admin | -5 988     | -5 182     |
| Capitalized net liability                   | 26 279     | 22 505     |

| ASSUMPTIONS                             | 31.12.2016 | 31.12.2015 |
|---|------------|------------|
| Discount rate                           | 2.60 %     | 2.70 %     |
| Salary growth                           | 2.50 %     | 2.50 %     |
| The National Insurance basic amount (G) | 2.25 %     | 2.25 %     |
| Pension increases                       | 1.48 %     | 1.48 %     |
| Social security contribution rate       | 14.10 %    | 14.10 %    |

# Quarterly earnings trend

| NOK MILLIONS                                      | Q4 2016 | Q3 2016 | Q2 2016 | Q1 2016 | Q4 2015 |
|---|---------|---------|---------|---------|---------|
| Interest income                                   | 192.9   | 193.1   | 189.7   | 190.0   | 196.2   |
| Interest expense                                  | -147.9  | -144.0  | -140.3  | -139.1  | -142.2  |
| Net interest income                               | 45.0    | 49.1    | 49.4    | 50.9    | 54.0    |
| Commision income and income from banking services | 3.1     | 3.2     | 2.9     | 1.7     | 2.7     |
| Commision cost and cost from banking services     | -0.3    | -0.3    | -0.5    | -0.5    | -0.3    |
| Net charges and commission income                 | 2.8     | 2.9     | 2.4     | 1.2     | 2.4     |
| Other fee income                                  | 14.3    | 14.3    | 14.3    | 14.3    | 14.4    |
| Net gain/ (loss) financial instruments            | -7.4    | 3.6     | 8.5     | 6.5     | -6.4    |
| Total other operating income                      | 6.9     | 17.9    | 22.7    | 20.7    | 8.0     |
| Salaries and administrative costs                 | -17.7   | -13.0   | -12.1   | -15.0   | -21.2   |
| Depreciation                                      | -1.1    | -1.0    | -1.0    | -1.0    | -1.4    |
| Impairment  | 0.0     | 0.0     | 0.0     | 0.0     | -1.3    |
| Other operating expenses                          | -34.6   | -23.0   | -22.9   | -37.0   | -24.1   |
| Total operating expenses                          | -53.4   | -37.0   | -36.1   | -53.0   | -48.0   |
| Net loan losses                                   | -0.7    | -0.2    | -0.3    | 0.0     | -1.1    |
| Operating profit/loss before tax                  | 0.6     | 32.7    | 38.1    | 19.9    | 15.3    |
| Tax ordinary income                               | -0.1    | -8.2    | -9.1    | -5.0    | -5.0    |
| Profit/loss for the period                        | 0.4     | 24.5    | 29.0    | 14.9    | 10.3    |
| Other comprehensive income                        | 2.0     | -0.4    | 0.0     | -2.4    | 4.2     |
| Tax on other comprehensive income                 | -0.5    | 0.1     | 0.0     | 0.6     | -1.1    |
| Other comprehensive income for the period         | 1.5     | -0.3    | 0.0     | -1.8    | 3.0     |
| Comprehensive income for the period               | 1.9     | 24.2    | 29.0    | 13.1    | 13.3    |

# Key figures - accumulated

| NOK MILLIONS  | Q4 2016  | Q3 2016  | Q2 2016  | Q1 2016  | Q4 2015  |
|---|----------|----------|----------|----------|----------|
| Pre-tax income                                      | 91.2     | 90.7     | 58.0     | 19.9     | 49.6     |
| Net interest income                                 | 194.3    | 149.4    | 100.3    | 50.9     | 187.1    |
| Other operating income                              | 66.4     | 49.3     | 32.1     | 15.5     | 67.9     |
| Other operating cost and depreciation               | -179.5   | -126.1   | -89.1    | -53.0    | -170.2   |
| Net realized/unrealized change fin.                 |          |          |          |          |          |
| instruments at fair value                           | 11.1     | 18.5     | 14.9     | 6.5      | -34.1    |
| Deposits  | 8 687.9  | 8 454.0  | 8 252.0  | 7 883.7  | 7 426.2  |
| Housing mortgage lending                            | 12 716.6 | 12 812.2 | 12 294.4 | 11 311.0 | 10 713.1 |
| Lending with public sector guarantee                | 17 245.9 | 17 336.4 | 16 047.5 | 15 782.9 | 15 646.3 |
| Non-performing loans                                | 22.2     | 24.3     | 28.4     | 33.1     | 29.3     |
| Total liabilities created on issuance of securities | 23 451.4 | 24 455.1 | 23 798.7 | 22 282.7 | 21 901.7 |
| Other borrowing                                     | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      |
| Total assets  | 34 379.0 | 34 949.3 | 34 144.6 | 32 199.8 | 31 294.4 |
| Average total assets                                | 32 836.7 | 33 121.9 | 32 719.5 | 31 747.1 | 30 525.3 |
| Equity  | 1 850.4  | 1 598.4  | 1 574.2  | 1 545.2  | 1 507.8  |
| Interest net  | 0.59 %   | 0.45 %   | 0.31 %   | 0.16 %   | 0.61 %   |
| Profit/loss from ordinary operation before taxes    | 0.28 %   | 0.27 %   | 0.18 %   | 0.06 %   | 0.16 %   |
| Return on equity                                    | 6.05 %   | 8.02 %   | 7.69 %   | 5.28 %   | 3.40 %   |
| Capital adequacy ratio                              | 18.3 %   | 16.8 %   | 16.5 %   | 17.5 %   | 17.6 %   |
| Liquidity coverage ratio (LCR)                      | 276 %    | 212 %    | 199 %    | 217 %    | 212 %    |



# KLP BANKEN AS

Beddingen 8, 7042 Trondheim Organization no.: 993 821 837

# VISITING ADRESS

Trondheim: Beddingen 8 Oslo: Dronning Eufemias gate 10 klpbanken.no

Tel.: 05554 Fax: 73 53 38 39 klpbanken@klp.no