

# KLP'S DEVELOPMENT OVER THE LAST 5 YEARS

Key ratios	2007	2006	2005	2004	2003
1) Return on capital I	7.5%	6.6%	5.7%	6.0%	6.9%
2) Return on capital II	6.7%	7.6%	8.0%	6.9%	8.2%
3) Return on capital III	5.4%	5.2%	7.5%	7.7%	10.7%
Average interest rates	7.5%	6.6%	5.7%	6.0%	7.0%
Capital adequacy	12.1%	14.1%	12.1%	14.0%	16.2%
Solvency margin capital/solvency margin requirement as at 31.12	218%	220%	181%	175%	171%
5) Total administration costs					
as a % of premium income (excluding transfers in)	4.7%	3.9%	4.0%	3.6%	3.4%
as a % of average total assets	0.47%	0.36%	0.35%	0.36%	0.36%
as a % of average customer reserves	0.52%	0.40%	0.38%	0.38%	0.38%
5) Operating costs group pensions					
as a % of premium income (excluding transfers in)	4.7%	3.8%	4.0%	3.5%	3.4%
as a % of average customer reserves	0.52%	0.39%	0.37%	0.38%	0.37%
<b>Key figures - mnok</b>	<b>2007</b>	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>
<b>Profit/loss</b>					
Premiums excluding transfers in	18 335	15 294	12 800	13 485	12 433
Net transfers in/out	-726	-1 928	-914	-1 029	-1 282
Net revenues from financial assets	11 953	11 740	11 260	8 796	9 171
Claims excluding transfers out	-6 695	-6 056	-5 866	-5 297	-4 956
Change in technical provisions	-17 693	-11 329	-9 673	-10 470	-10 193
5) Insurance and finance-related administration costs	-868	-591	-516	-479	-425
4) Other insurance-related income and expenses	15	-66	-5	-611	-970
To (-)/from (+) securities adjustment fund	802	-1 977	-3 361	-1 212	-1 384
<b>Operating profit/loss</b>	<b>5 122</b>	<b>5 086</b>	<b>3 726</b>	<b>3 183</b>	<b>2 395</b>
Extraordinary items	-	-	-	-	-
<b>Profit/loss before allocation/coverage</b>	<b>5 122</b>	<b>5 086</b>	<b>3 726</b>	<b>3 183</b>	<b>2 395</b>
To (-)/from (+) supplementary reserves	-1 248	-1 349	-1 278	-1 121	-1 750
Assets transferred to insurance customers	-3 607	-3 568	-2 310	-1 919	-469
<b>Pre-tax profit</b>	<b>267</b>	<b>170</b>	<b>138</b>	<b>143</b>	<b>177</b>
Tax expense	-	-	-1	-	-
<b>Profit/loss for the year</b>	<b>267</b>	<b>169</b>	<b>137</b>	<b>143</b>	<b>177</b>
<b>Profit/loss analysis</b>					
Interest gain/loss	6 586	4 663	3 262	3 396	3 544
Risk profit/loss	99	99	77	28	54
Other items	-2 588	-160	-24	-23	-598
5) Management profit/loss	-220	-66	-9	-	43
<b>Assets</b>					
Buildings and other real estate	19 069	13 586	12 089	10 576	9 609
Bonds held to maturity	58 712	59 346	52 767	52 766	59 525
Loans	15 190	14 830	15 331	16 324	17 594
Short-term shareholdings	43 695	39 682	28 643	18 036	10 281
Bonds	36 031	34 196	28 696	23 122	16 124
Certificates	6 363	1 877	7 234	7 298	3 035
Other financial assets	11 155	8 849	8 619	8 044	4 899
<b>Total financial assets</b>	<b>190 214</b>	<b>172 366</b>	<b>153 379</b>	<b>136 166</b>	<b>121 066</b>
Other assets	4 241	3 795	3 192	5 307	5 342
<b>Total assets</b>	<b>194 455</b>	<b>176 160</b>	<b>156 571</b>	<b>141 473</b>	<b>126 408</b>
<b>Owners' equity and liabilities</b>					
Equity	6 602	5 836	5 094	4 408	3 868
Perpetual subordinated notes (tier 1 capital)	577	641	744	675	-
Subordinated loan capital	2 843	3 780	1 344	1 385	2 352
Securities adjustment fund	7 132	7 934	5 957	2 595	1 384
Technical provisions	175 531	156 582	142 593	131 597	118 047
- of which supplementary provisions	7 784	6 572	5 288	4 031	2 924
Gjeld	1 770	1 387	839	813	757
<b>Total equity and liabilities</b>	<b>194 455</b>	<b>176 160</b>	<b>156 571</b>	<b>141 473</b>	<b>126 408</b>

- 1) Return on capital I: Book financial income for the year after transfers for the year to/from securities adjustment fund
- 2) Return on capital II: Book financial income for the year before transfers for the year to/from securities adjustment fund
- 3) Return on capital III: As for return on capital II plus unrealised value changes during the accounting period to hold-to-maturity bonds
- 4) Income and cost related to special agreement for payment of contractual early retirement pensions (AFP) and net profit/loss from reinsurance
- 5) Including non-recurring charge related to bringing pension-corridor to zero in connection with adoption of IFRS in group accounts

Number of	2007	2006	2005	2004	2003
Active members	297 496	291 290	291 796	289 449	282 142
Pensioners	145 357	140 024	135 776	130 466	127 680
Employees in the life company	387	328	318	305	297
Employees in the Group	647	564	509	480	469